



<u>State of California – Government Operations Agency</u>
California Complete Count-Census 2020

GAVIN NEWSOM, Governor DITAS KATAGUE, Director

400 R Street, Suite 359 Sacramento, CA 95811 www.census.ca.gov (916) 852-2020

# FINAL REPORT

## **General Information**

Date of report	October 2020
Organization / Entity	San Diego Association of Governments
Responsible Person / Title	Darlanne Hoctor Mulmat, Regional Census Data Center Manager
Contact Person / Title	Darlanne Hoctor Mulmat, Regional Census Data Center Manager
Address	San Diego Association of Governments
	401 B Street, Suite 800
	San Diego, California 92101
Email / Phone	darlanne.mulmat@sandag.org
	619-699-7326

# **Narrative Report**

1) List your goal(s) and objectives as it appears in your strategic and implementation plan. What and how did you revise the objectives due to COVID-19 and the U.S. Census Bureau's operational adjustments?

#### Goals and Objectives

The goal of the strategic and implementation plans was to conduct outreach, particularly in the communities least likely to respond, in order to achieve a complete 2020 Census count throughout the San Diego region. The following objectives were designed to achieve this goal.

- Increase awareness that the 2020 Census is happening and convey the importance of participating by amplifying census messaging through signage, presentations by elected officials, notices in newsletters and other communications, and personal outreach at community centers and during special events.
- Increase access to online census submission by establishing questionnaire assistance centers/kiosks (QAC/QAKs) in trusted spaces (e.g., libraries, resource centers).
- Increase response rates through real time monitoring followed by direct outreach in areas with low rates.

Due Date: November 16, 2020

These objectives were established to help count the hard-to-count (HTC) population in the San Diego region by increasing the quantity of 2020 Census messages in HTC communities and the number of places that the census could be completed. Further, direct outreach in areas with low response rates put scarce resources in the locations most in need.

#### Operational Adjustments

Despite restrictions related to the pandemic, the original goals and objectives remained. Operationally, there was a slight pause in March while awaiting guidelines and transitioning from original work plans. Depending on the originally scheduled activity, it was either able to move forward (e.g., digital strategy), postponed/canceled, or moved to an online platform for virtual engagement.

Strategies from the original plan that continued and were enhanced included the following.

- Expanding the scope of digital communications through texting/phone banking, eblasts, and social media campaigns (e.g., Twitter, Facebook, and Instagram).
- Leveraging regular communications (e.g., agency newsletters, mailers such as sample ballots, integrating census messaging into COVID-19 briefings and press conferences, agency website and subsites).



- Distributing fliers and posting signage/banners (e.g., schools, city halls, community and senior centers, grocery stores, health centers, mobile home parks), particularly in high traffic areas and hard-tocount neighborhoods.
- Adapting outreach in reaction to selfresponse rates as reported by the Census Bureau (e.g., targeted mailers to areas with low response rates, as well as areas with a high preponderance of vacation properties).

In addition, the following innovative tactics were developed.

• Holding virtual experiences through Facebook Live and Zoom-styled meetings (e.g., virtual town halls, happy hours).

- Organizing car caravans through hard-to-count neighborhoods with low response rates.
- Creating and promoting videos (e.g., Storytime Shorts library series, which included census messaging) and clips of community members sharing the importance of completing the census.
- Leveraging distribution sites (e.g., for food, library books, diapers) and



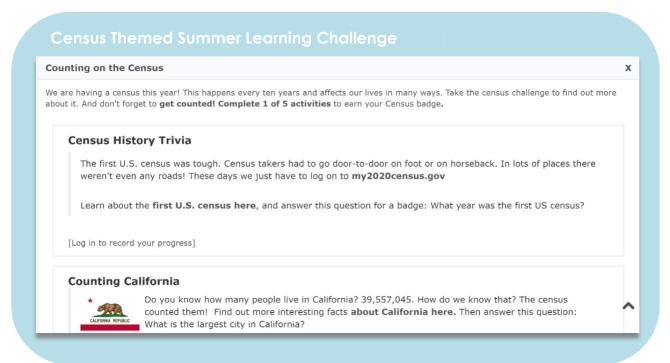
- COVID-19 testing locations as venues for messaging (e.g., signage, fliers, food packaged in census tote bags), provision of census branded materials (e.g., shopping bags, t-shirts, pens, activity kits for children), and drive through options for completing the census questionnaire. Many of these sites were in hard-to-count communities.
- Utilizing locations that remained operational to the public for outreach. For
  example, Community Resource Centers in Oceanside, strategically based in
  ethnically diverse communities and aligned with the identified hard to reach
  communities, continued operations throughout the pandemic. Staff were
  provided census materials and trained to educate people regarding the census.
  The Wi-Fi availability and connectivity were increased at these sites to allow
  them to operate as kiosks.
- Locating e-trailers in high traffic areas (e.g., shopping centers) within low responding census tracts, moving them based on changes in response rates,

and customizing the language according to the community (e.g., Spanish, Tagalog/Filipino) as it is moved.

- Providing swag bags with census branded materials to students in virtual summer camps and reading programs.
- Partnering with schools that have a high hard-to-count population for census branded book giveaways.
- Developing individual toolkits with plug and play content to make it easy for multiple parties (i.e., elected officials, military and veteran's organizations, community organizations, and colleges/universities) to share with key target

audiences in the hard-to-count communities that included blog posts, social media copy with recommended visuals, Count Me 2020 logos, posters, links to additional census resources, and (for elected officials) town hall and meeting script.

- Utilizing word of mouth tactics
- Launching a census themed library online Summer Learning Challenge.



With the closure of libraries and community centers, which had been targeted for QAC/QAKs, alternatives such as the following were identified and implemented:

Utilize public service desks that remained open

#### San Diego Association of Governments

- Provide on-site support for completing the census at Carlsbad Head Start preschool programs (within public health guidelines and social distancing protocols)
- Locate mobile questionnaire assistance outdoors (e.g., in front of rural libraries, grocery stores, other trusted locations in the community)
- Program all library WiFi sessions to automatically open to the census website and maintain WiFi access, though the doors were closed to the public, allowing access from outside the building



2) Reflecting on your own operations and outreach strategies throughout the campaign, please provide a response with specific examples for the following questions. Please also indicate which timeframe you are referring to in your response (i.e., education, NRFU period).

#### Contracted partner's operations

Partnerships were key throughout all phases of outreach (i.e., education, motivation, activation, and non-response follow-up). Collaboration was planned from the outset and became even more important when the pandemic shut down in person outreach. As Figure 1 shows, SANDAG and the Count Me 2020 Coalition worked closely together (signified by the arrow linking the two groups that administered State funding) to ensure alignment in work and share updates between jurisdictions, elected officials, community-based organizations (CBOs), philanthropy, and unfunded groups dedicated to promoting census participation.

Tribal Governments

Philanthropy

Community

**Transit Agencies** 

Business

Libraries

Figure 1: 2020 Census Complete Count (CCC) Stakeholder Working Group Structure



# Administrative Community-Based Organization (ACBO)

- Community-Based Organizations (CBOs)
- Ethnic Groups
- Seniors/Older Adults
- Immigrant/Refugee Community
- Farm Workers
- People with Disabilities

- First 5 RepresentativeReligious Groups
- Unions
- Homeless
- LGBTQ
- Veterans
- Imperial County



**CA Census Office** 



**US Census Bureau** 

Additionally, sub-regional collaborative groups formed to share ideas and work together through monthly meetings. These groups pooled ideas and resources to eliminate overlap and fill any identified gaps, as well as enjoyed a bit of friendly competition regarding response rates.

- East County: El Cajon, La Mesa, Lemon Grove, and Santee
- North County: Carlsbad, Encinitas, Escondido, Oceanside, San Marcos, and Vista
- South County: Chula Vista, Imperial Beach, and National City

#### What hindered the operations?

Bureaucratic constraints produced the following challenges that impacted all phases of outreach.

- Delayed designation of SANDAG as the administrator of the San Diego County funding allocation, resulting in a restricted timeline for planning and conducting the outreach.
- Restricted membership of the CCC due to SANDAG's policies for forming committees and working groups, concentrating decision making in six members representing SANDAG sub-regional areas with advisory membership for sectors (e.g., Count Me 2020 Coalition, K-12, education, tribal governments), and no other options for a seat at the table for interested and engaged members of the community. All interested individuals were members of the Count Me 2020 Coalition mitigating this constraint, but sections of meetings were duplicative.

Constrained conversation during CCC meetings because the CCC was
established as a working group subject to the Brown Act because funding
allocation decisions were part of the group's responsibilities. That is, public
comments were restricted to three minutes at the most with no give and take
toward resolution of issues raised on the spot, which would have been helpful
given the tight timeline for accomplishing the work.

The timing of the release of branding from the State was relatively late in the process. As a result, some agencies created their own individual campaigns with diverse messaging. Cost could have been reduced and a more cohesive campaign with unified messaging resulted if branding would have been provided earlier in a format that could be adapted to individual agencies.

The public health crisis brought on by COVID-19 produced staffing constraints. Personnel were required to focus on issues related to the pandemic (e.g., implementing new safety guidelines for services, finding food, assisting with unemployment, facilitating access to health services or COVID testing, and in some cases connecting to housing). One agency used Census funding to obtain an experienced consultant to handle census outreach, while agency staff focused on the pandemic response. Other agencies experienced furloughs for part-time employees shifting workload to remaining staff, who conducted outreach during personal time to ensure that the work got done. The capacity to fulfill administrative functions (e.g., reporting details of outreach completed) was severely constrained.

Closures of public facilities, senior centers, and other community centers limited the ability to assist individuals lacking broadband computer access for completing the census questionnaire.

Changing timelines from the federal government created uncertainty, making it difficult to manage budgets so that outreach could continue through the end of the Census period, as well as requiring extra work to correct dates on printed materials.

Some jurisdictions experienced challenges working with U.S. Census Bureau staff. Communication was not always clear, with Census Bureau staff coordinating directly with community partners without including city staff, which led to confusion and duplication of meetings or communication. Interaction across the Census Bureau hierarchy was not always clear. For example, for the homeless count, jurisdictions were required to provide homeless encampment site information to multiple groups of Census Bureau employees, none of whom were familiar with the other. This duplication of effort occurred throughout the outreach process (i.e., education, activation, motivation, and non-response follow-up).

Further, not all Census Bureau employees were bilingual in Spanish, which is a necessity in many portions of the San Diego region's hard-to-count communities. Some Census Bureau staff lacked proficiency in public speaking and comfort in conducting outreach, which impacted the success of outreach events in which Census Bureau staff participated. Further, some jurisdictions found it challenging to

schedule services from Census Bureau staff because they were occupied with activities in nearby cities.

#### Contracted partner's outreach

What outreach tactics worked well?

The education and motivation phases provided a strong foundation when the pandemic hit because census messages had been widely broadcast (e.g., social media, door-to-door canvassing, direct mail, presentations to community groups (e.g., parenting programs for Spanish speaking families), and in person events such as street fairs, Tamale Festival, Noche Mexicana, Senior Expo, Pride at the Beach, Coffee with a Cop, Oktoberfest, Multicultural Festival Día de los Muertos, Heritage Park Chili Cook-Off, South Bay Harbor Fest, other festivals, Christmas tree lighting, La Posada, Christmas parades, Toys for Tots, other holiday events, job fairs, Martin Luther King service project, LGBTQ town hall, and farmers markets).



Further, previously planned mailings continued without disruption and were perhaps more effective as people sheltered at home.

Internally, within some agencies, there was support across departments, as well as from elected officials (e.g., city councilmembers and mayor wearing census t-shirts and/or face coverings).

The availability of personal protective equipment (i.e., masks, shields, and floor markers) allowed community resource centers to continue operation with staff

available to remind residents about the importance of the census and provide access to completing the questionnaire online or by phone.

The ability to redirect funding toward different opportunities that were more suitable during a global pandemic was helpful. SANDAG and the United Way (the ACBO/Count Me 2020 lead) were responsive to questions and connected partners to numerous opportunities and trainings, based on guidance from the California Complete Count – 2020 Census Office Regional Program Manager.

The following tactics were effective alternatives to previously planned in-person events.

- Contracts with local CBOs to distribute door hangers in affordable housing complexes and other hard-to-count neighborhoods, since traditional canvassing was not appropriate
- Census caravans that paraded through hard-to-count communities with prominently displayed census messaging
- Mobile questionnaire assistance (e.g., at swap meet, in rural communities)

#### Swap Meet



 Bilingual outreach videos by elected officials that played on local channels and agency's website

#### **Door Hanger Distribution**



- Media communications, such as bus shelter ads, newspaper advertisements, and social media
- Collaboration with food distribution sites (e.g., food banks, schools, senior food program, emergency food assistance program, Food 4 Kids Backpack Program) for information dissemination in English, Spanish, Mandarin, Arabic, Tagalog and Vietnamese

#### Food distribution



 Distributing census branded giveaways/swag (e.g., tote bags, t-shirts, hand sanitizer, facemasks) attracted residents to events. Facemasks and hand sanitizer were particularly effective since they are items that hard-to-count communities desperately needed. Facemasks and t-shirts became walking advertisements after events

In addition, the week of action campaign (July 6-10) that included a comprehensive digital campaign with the San Diego Union Tribune was effective. The campaign involved homepage takeovers on both English and Spanish websites, targeted programmatic display ads, and dedicated eblasts to encourage local residents to complete their census questionnaires. ZIP codes with the lowest responding census tracts and highest hard-to-count indexes were targeted. The campaign generated more than 1.3 million impressions and more than 6,800 clicks to the 2020Census.gov and 2020Census.gov/es websites.

#### What hindered the outreach?

The inability to connect with people in person due to COVID-19 restrictions was a big roadblock to implementing the plan as designed with all planned events being canceled/postponed starting in mid-March and the possibility of opening census kiosks eliminated (i.e., due to library branch, county and city facility, and community center closures, as well as in person events with mobile kiosks). Many members of the hard to count population prefer face-to-face interaction, which required innovations to fill the gap (e.g., car caravans, drive through events).

The Statewide Outreach and Rapid Deployment (SwORD) tool and the associated Region 10 dashboard were valuable resources. If all organizations had access without a login from the beginning, information would have been available in a timelier manner rather than having to wait for the monthly CCC or Count Me 2020 meetings.

The late release of State branding, messaging, and toolkits resulted in duplication of effort, where similar materials were created locally with messaging/branding that did not match/align. It has been said by marketing experts that a message needs to be received seven times to make an impact. If the materials were consistent, the desired impact likely could have been realized sooner.

There was a need to have a regionwide system to document events planned and activities completed. SwORD could have played this role if it was less cumbersome to use and all has access without a login.

3) Describe challenges and changes occurring outside or within your organization / agency that had an impact on the outreach work. Describe how you responded to these changes to work toward achieving a complete count.

Beyond the previously mentioned challenges and changes related to the pandemic, the San Diego region also was impacted by the civil unrest related to the social justice issues. There was extensive damage to the La Mesa city hall, police station, and other buildings, which temporarily impacted the ability of city staff to perform outreach-related tasks temporarily.

Further, the cities of El Cajon and San Diego delegated authority to the United Way to apply for their funding allocation available through SANDAG. This process provided an efficient method for leveraging CBOs already working in these cities through the Count Me 2020 Coalition, funded through the United Way (the ACBO). Data highlighting hard-to-count communities based on the index developed by the California Complete Count – 2020 Office was reviewed. This information was overlaid with the CBOs working in these areas at risk of being undercounted (i.e., areas with a hard-to-count index of 70 or above) to ensure adequate coverage, resulting in funding for 24 CBOs working in these hard-to-count neighborhoods.

However, there was no unified effort for each city. Since the focus was on hard-to-count communities, not city boundaries, it could be argued that a cohesive

citywide approach was not necessary. Further, the City of El Cajon was unable to provide a liaison once the pandemic began due to multiple staffing changes. The Count Me 2020 Coalition was free to direct funding and outreach based on the needs of the community.

In the end, the response rates in both cities surpassed their 2010 numbers. As of October 2, 2020, 73.8% self-responded in the City of San Diego (compared to 69.3% in 2010) and in El Cajon the rate was 73.3% (compared 66.0%), indicating a successful result.

Also, the delegation to the United Way did not include appointing a City of San Diego staff member to work on making city connections related to requests from the U.S. Census Bureau (e.g., access to city buildings, presenting to the city council and committees, connecting with staff for events like the unsheltered count). Although City of San Diego representatives on the 2020 CCC Stakeholder Working Group often assisted with requests, there was no designated person for the Census Bureau. As a result, the Census Bureau relied heavily on previous professional relationships with departments and offices within the City of San Diego to get their work accomplished. This informal network of staff was able to assist and push the work forward, but the impact could have been greater and more efficient with a centralized contact.

4) For county and ACBO partners, what was the county (or region's) 2010 response rate and what was the 2020 response rate? If the response rate met and exceeded the 2010 response rate, what contributed to that? If it did not meet the 2010 response rate, what were some of the challenges for that? For other partners, please note what data you used and how you used data for your strategies.

The 2020 self-response rate for the San Diego region surpassed the rate in 2010 (68.0% reached on July 22, 2020). Every incorporated city in the region reached or exceeded the 2010 rate except for Del Mar, which may be due to owners of vacation homes not realizing that they need to respond indicating that the residence was not occupied on April 1, 2020. As of October 6, the 2020 response rate was 73.7.

Updates on response rates were regularly provided to all stakeholders through eblasts, as well as presentations during the 2020 CCC Stakeholder Working Group meetings and Count Me 2020 Virtual Town Halls. These presentations included data summaries and maps showing outreach activity locations overlaid on response rates to identify gaps and shift outreach to areas with low response.

For example, self-response rates in rural areas were among the lowest in the San Diego region. Library closures due to the pandemic may have left residents with only phone or print options to complete the census questionnaire and with less overall exposure to census messaging. The San Diego County Library and senior serving organizations worked with rural school districts and CBOs to increase awareness in those areas.

In addition, the ability to complete the census from your phone or computer was probably another contributor to the achievement of this self-response rate.

5) Please describe the process and results of your partnership coordination and how it educated and motivated the hard-to-count populations to complete the census questionnaire.

Partnerships with CBOs was particularly advantageous due to their established relationships and existing communication channels with the community. They had the trust of residents, particularly among the hard-to-count population.

U.S. Census Bureau Partnership Specialists were key collaborators from the beginning. During the education phase, they made presentations throughout the community (e.g., event booths, libraries, affordable housing complexes, senior centers, Head Start preschools, city committees, city councils, and other community groups). Even during the pandemic, they were able to provide one-on-one Mobile Questionnaire Assistance at drive through meal and book programs, as well as other outdoor locations.

Some jurisdictions (e.g., City of Carlsbad) partnered with maintenance crews in affordable housing complexes to deliver doorhangers and census magnets to each residence. Given that these individuals were members of the community, they were probably trusted more than strangers performing the same function, resulting in an educated and motivated hard-to-count population.

San Diego County Library staff drew from established community contacts within school districts and CBOs, as well as other County departments, such as Aging & Independence Services (AIS) and the County of San Diego Registrar of Voters. As previously mentioned, census branded summer learning kits were provided to food distribution sites in school and community spaces, and to seniors enrolled in meal delivery programs throughout the County. Kits and activity books were made available in a variety of languages spoken throughout the region, including Tagalog, Farsi, Arabic, Spanish, and Vietnamese. The activity kits and giveaway books also were provided to the Count Me 2020 Coalition and affiliated CBOs.

Finally, outreach to the homeless in preparation for the Census Bureau's Service Based Enumeration and Targeted Non-Sheltered Outdoor Location operations would not have been possible without the support of service agencies.

6) Please provide a list of key partners and describe their contributions of how they made a difference in your outreach efforts.

Partner	Contributions
Count Me 2020 Coalition	Census collateral and promotional items
	(e.g., retractable banners, barcode
	stickers linking directly to census website,
	tote bags, t-shirts, pens, and personal
	protective equipment (PPE)), trusted
	messengers, printing customized fliers
National Association of Latino Elected	Bilingual volunteers, census collaterals
Officials (NALEO)	(e.g., baby onesies used in activity kits for
Company Dump my shaft	children 0-5)
Census Bureau staff	Education, one-on-one assistance with
	questionnaire completion via mobile devices, census materials (e.g.,
	informational fliers, tote bags, backpacks,
	water bottles, lanyards, church fans,
	pens, and face coverings)
Offices of elected officials	Broadcast census messaging, participate
	in events, delegate the United Way to
	receive funding allocation for outreach
	(cities of El Cajon and San Diego)
Affordable housing complex	Building trust with residents and
managers	distribution of materials
Community Resource Centers	Distribution of materials, education,
	computer or phone access to complete
	the census questionnaire
School districts	Distribution of materials
Libraries	Distribution of materials
Father Raymond Moore Hall, Showers of Blessings	Distribution of materials
Church of the Advent	Distribution of materials and high internet
	access for census questionnaire
	completion
Police Homeless Outreach Team	Distribution of materials
MAAC* Project Head Start Preschools	Distribution of materials, education
Oceanside Housing & Neighborhood	Broadcast census messaging, participate
Services	in events
MainStreet Oceanside	Broadcast census messaging, participate
	in events
Oceanside Library	Broadcast census messaging, participate
0 11 114 4 0 0	in events
Oceanside NAACP	Broadcast census messaging, participate
Note and Later - Day	in events
National Latino Research Center	Broadcast census messaging, participate
Interfaith Community Services	in events  Distribution of materials adjugation
Interfaith Community Services	Distribution of materials, education

Partner	Contributions
Lemon Grove Heal Zone	Distribution of materials
Alliance San Diego	Phone banking and car caravans (the first in San Diego) by trusted messengers in several languages, including ASL
Bayside Community Center	Verifying census participation and provision of Count Me 2020 collateral at food distribution centers, hosting direct call in lines for census support in Spanish and Vietnamese (a partnership with the Census Bureau), publicizing call in lines during food distributions (e.g., K-12, seniors, on site), and educating/informing institutions with the Linda Vista Collaborative
Karen Organization of San Diego	Creating and distributing videos in Karen language targeting refugees from Burma regarding importance of census participation, what to expect in the mail, and census 2020 timeline.
Majdal Community Center	Eblasts reminding local Iraqi, Syrian, Kurdish, Afghan, Chaldean, and Latino communities to complete the census with follow-up text messages
Paving Great Futures	Outreach to Latinos, African Americans, Asian Americans/Pacific Islanders, Native American and Tribal communities, and Middle and Eastern/Northern Africans, including immigrants and refugees, former offenders, senior citizens, and other economically disadvantaged populations during the Martin Luther King Day celebrations
The San Diego LGBT Community Center (The Center)	Leveraging social media (Facebook and Instagram) accounts in English and Spanish with targeted census messaging to different viewership through posts and Instagram stories, maintaining contact through weekly e-newsletter, conducting high volume phone banking, and targeting specific hard-to-count geographic areas through texting.
Think Dignity	Delivery of census messaging to the homeless community through distribution of Dignity and Menstrual Kids, hygiene bags at Shower Services, and masks.

Partner	Contributions
Union of Pan Asian Communities (UPAC)	Outreach through Vietnamese and Chinese community leaders, VietNewsTV, Chaldean Radio, phone banking to Filipino, Latino, and Chaldean seniors, food bank distributions, social media, and translations.
Chula Vista Community Collaborative	Outreach events and educational activities, census booths with promotoras, presentations at community centers and English Learner Advisory Committee(ELAC)/Parent-Teacher Association (PTA) meetings, "Cafecitos" at Family Resource Centers (FRCs), census social media posts, train "Census Ambassadors", post banners and messaging at FRCs, give out fliers and giveaways, answer questions and phone calls regarding census
Imperial Beach Neighborhood Center	Distribution of materials
SunCoast Coop	Distribution of materials
St. James Plaza	Outreach to seniors
Vista Community Clinic	Lead outreach effort
Poder Popular Community leaders	Community volunteers to communicate census messages to residents
Churches	Distribution of materials
Grocery stores	Signage, distribution of materials, location for mobile questionnaire assistance
Laundromats	Signage, distribution of materials
Various vendors	Mailings, collateral (e.g., masks, t-shirts)
Loma Media	Develop marketing materials (i.e., stickers, t-shirts, window signs, and door hangers)

<sup>\*</sup>Metropolitan Area Advisory Committee on Anti-Poverty

7) Please describe how you provided accessible and inlanguage outreach activities, including how you ensured equal and meaningful access to limited English proficient individuals and people with disabilities?

Census information was provided in English and Spanish throughout the region. Bilingual staff were present at events and coordinated with Spanish language media. Signs, fliers, banners, and promotional materials (e.g., coloring books, swag) included Spanish and English. In addition to the above, collateral and paid media was translated into 12 required languages.

The 24 CBOs working in the cities of El Cajon and San Diego provided services in Arabic, Chaldean, Chinese (Mandarin), Farsi, Japanese, Russian, Tagalog (Filipino), Vietnamese,

#### Grocery stores







ASL, Arakan, Acholi, Amharic, Bangla, Bembe, Burmese, Cantonese, Chin, Creole, Dari, Dinka, Ethiopian, French, Hindi, Hmong, Illocano, Kachin, Karama, Kazigwa, Karen, Karenni, Kinyarwanda, Kirundi, Kurdish, Lingala, Laotian, Luganda, Luo, Madi, May-May, Native Hawaiian, Nepali, Nuer, Nyanja, Oromo, Pashto, Persian, Punjabi, Rohingya, Samoan, Shan, Somali, Swahili, Tigrinya, Thai, Urdu, Zande, and Zigula (as well as English and Spanish).

One of the greatest success to reach individuals in their native language was the Refugee Census Hub led by Partnership for the Advancement of New Americans (PANA). The Refugee Census Hub was compromised of 15 organizations serving 31 different language communities. PANA supported in-language phone banking to reach more than 40,000 identified MASA/MENA contacts across San Diego County.

Mailings included multiple languages based on the areas targeted (e.g., English, Spanish, Tagalog, Arabic, Mandarin).

Activity kits and giveaway books were provided in multiple languages (e.g., English, Tagalog, Farsi, Arabic, Spanish, and Vietnamese. San Diego County Library online videos and the Summer Learning Challenge were made available in Spanish and English. Summer learning activity books were created in English, Spanish, Farsi, and Arabic.

The Census Bureau translated materials and their phone line was relied upon when lacking access to translators proficient in a needed language (based on cue card specification).



With respect to outreach to people with disabilities, some locations remaining open during the pandemic were ADA accessible and provided assistance with questions regarding the census or even guided them through the questionnaire (e.g., Chula Vista Community Collaborative).

8) Please share a story(s) of how your work has made a difference to census 2020 and the impact on the community. Please include images and quotes, so we are able to understand the narrative behind the numbers.

#### Overall

The collaboration between the Count Me 2020 Coalition and SANDAG produced great synergy among the CBOs and jurisdictions where efforts were built upon rather than working in isolation, particularly with respect to data analysis and review, as well as leveraging communications strategies and teams.

The following stories were provided by the agencies receiving State funding administered through SANDAG.

#### City of Carlsbad

It is estimated that almost five percent of Carlsbad's population lives at or below the poverty line; and children are often hardest hit in this scenario. As such, outreach targeted two Head Starts to ensure that this precious group of residents was identified and counted. Federal funding for preschool programs like Head Start is based on the census count. Head Start encourages school readiness for children in low-income families by offering educational, nutritional, health, social, and other services. It provides a critical service to low-income families in our community. Funding is based on the census count.

#### City of Escondido

Relying on trusted messengers produced positive results. We had people tell us that they felt safe completing the census because they knew us.

#### City of Oceanside

The City of Oceanside has experienced the negative impact of a complete count since the 2010 census. Prior to 2010, Oceanside received close to \$2 million in federal funding. Since the 2010 census, funding decreased to \$1.1 to \$1.2 million. As the population has increased, the disconnect between funding and population has widened. We understand the importance of being counted and the impact on the community over the long term: less assistance and resources to our residents desperately in need.

### City of Imperial Beach

When COVID-19 began there was a shortage of masks for the general public. The City used census funds to purchase 1,000 masks with the "Imperial Beach Counts, Census 2020" logo/message and distributed these through food distributions and churches. With these masks, the City was able to continue promoting the census while assisting community members who needed masks to stay safe during the pandemic.



Hi Reyna,

Thank you and the City of Imperial Beach for the gift of 100 face masks. We have distributed almost all of the masks and are again very grateful for the care and concern that Imperial Beach has for its citizens.

Thought you might enjoy my "lovely" piocture wearing the mask.

Donna Kuonen Imperial Beach Ward Relief Society President

# San Diego County Library

- Census 2020 Website Automatically Loads on all County Library Public Computers: San Diego County Library's IT department configured all library public PCs to auto launch the online census form on 2020census.gov for the entire self response period.
- March Count Me 2020 Celebrations: While over 30 events were planned, the few that were held prior to the COVID-19 shutdown were well attended.
- Census Kiosks Go Live at 33 Library Locations: In early March, 33 San Diego County Library branches and 2 bookmobiles were outfitted with materials for self-response census kiosks. These kiosks were available through the March 17, 2020 closure of the library branches due to the pandemic. In September 2020, kiosks remained available when the library opened for limited in-person services.



- Census Kiosk Kickoff Hosted by Supervisor Cox at Bonita Library: San Diego County Library collaborated with the Office of Supervisor Greg Cox to host a Census Kiosk Kickoff Press Conference at the Bonita-Sunnyside Library (media coverage). Speakers included: Supervisor Greg Cox, State Attorney General Xavier Becerra, County Library Director Migell Acosta, Chula Vista Collaborative CEO Margarita Holguin, and Angelica Davis of the City of Chula Vista and chair of the 2020 CCC Stakeholder Working Group. Partners from SANDAG and the Count Me 2020 coalition also participated in this event.
- Census Branded Activity Kits: San Diego County Library received reports that the
  census activity kits for youth were much appreciated because they included
  age-appropriate books, materials in many languages, and bold messaging
  about the census.

#### Quotes:

"I talked to an adult customer about the impact of the census, and she was shocked to learn about the value of the count and how it affects our region. She told me she would "tell her friends" and make sure they are all counted!" – Laura Mendez, Lemon Grove Library

"There was a lot of interest in census jobs. Our outreach tabler has often had a line of people waiting for her before she arrives and is frequently having to dash back and forth from her table to the computer lab to help people with their applications." – Jake Sexton, La Mesa Library

"I presented at a business breakfast for Supervisor Greg Cox. Approximately 80 business leaders and community leaders in the South Bay learned about County census efforts and how they can engage their local partners to promote census participation." – Liz Vagani, Santee Library

"We have 8 future dates booked in our community room for census training." -Angie Snyder, Ramona Library

"Very positive response and experience for census presenters at the First Wednesday concert, so much so that it will be repeated in March and was to be so in April until they cancelled." – Gabriel Aguirre, Cardiff-by-the-Sea Library

"The City of Imperial Beach is happy to be partnering with us." -June Frost, Imperial Beach Library

9) Please add any suggestions for the 2030 census efforts, including timelines.

#### Staffing

- For the County of San Diego, hire/designate a specific staff member to coordinate census outreach efforts across the agency, manage state grant funds, and facilitate cross-departmental and community collaboration.
- Mobile questionnaire assistance with paid Census Bureau staff is an optimal way to use library spaces.

#### **Funding**

- Provide state funding again to local governments to enable a robust messaging and outreach campaign. The self-response rates achieved in 2020 (higher than 2000 and 2010) are evidence that this investment makes a difference.
- Allow and support regional pre-planning efforts for lead agencies to meet, plan, and strategize.
- Financially incentivize census completion for residents.
- Set aside more funding specifically for non-response follow-up.

#### **Timelines**

- Allocate and award funding so that partners have the money in hand at least two years out.
- If a timeline is extended, stick to it.

#### Reporting

 Provide reporting templates and timelines prior to launch of project to allow partners to understand scope of work and what/who will be needed to implement the project work.

#### Implementation Planning Workshops

 Hold workshops well in advance of the census but on a timeline that works with the region or county and is planned with the region or county and with ample time to ensure it is an effective event.

#### Communications/Media

- Provide communication strategy, roll out, and access to materials, prior to regional and county funding allocation that is accessible without a login.
- Distribute social media campaigns at the beginning of outreach efforts so they can be scheduled to post months in advance.
- Create social media posts that are editable so they can be customized to the local community.
- Coordinate bus ads regionwide to assist with cost negotiations for the advertising space for the entire outreach period (education, motivation, activation, and non-response follow-up).

#### Collateral

Pre-select one vendor for promotional materials to save time and money.

### Regional /County Partnerships

- Designate a single lead agency for each region in order to decrease duplication of meetings and align reporting efforts.
- Provide overarching guidelines to structure each region with flexibility in funding to meet regional needs.

#### **Tools**

- Build on strengths of SwORD, especially the dashboards.
- Develop a form system that is easy for all levels of technical savvy, especially beginners (e.g., does not rely on Excel worksheets) to edit, upload/download, and effectively view and analyze coverage of activities in target census tracts.
- Create an ongoing list of activities and responses by audience (e.g., attendance, impressions) from all outreach partners statewide. Using this information, activities with high levels of success (e.g., large attendance) could be promoted and disappointments discouraged across the state.

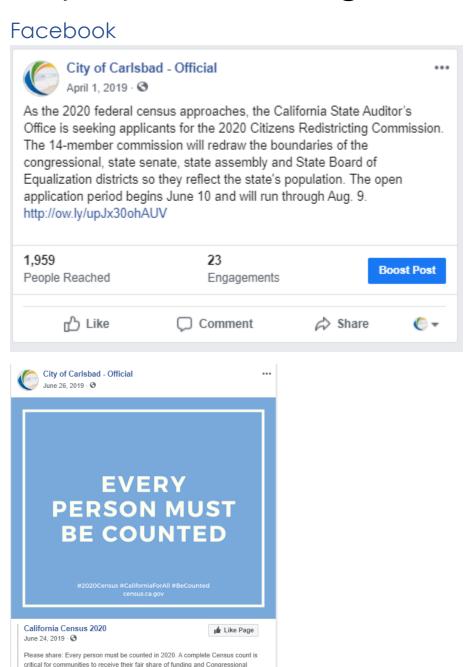
## **Attachments**

- 10) Please confirm that you have submitted the following which will help us better understand the full breadth of the census work and achievements.
  - a) SwORD uploads of completed activities
    - The bulk uploader spreadsheet was use by all partners and submitted to SANDAG on a monthly basis, upon which the data were uploaded to SwORD.
  - b) Updated list of subcontractors (NOTE: All of the following are related to the outreach in the cities of El Cajon and San Diego.)
    - ACCE Institute

#### San Diego Association of Governments

- Alliance San Diego
- API Initiative
- Bayside Community Center
- Casa Familiar
- Connecting Hope CDC
- Engage San Diego a project of The San Diego LGBT Community Center
- Environmental Health Coalition
- International Rescue Committee
- Karen Organization of San Diego
- Lao Community Cultural Center
- Majdal Community Center a project of Islah Reparations Project
- Mid-City CAN a project of Mission Edge San Diego
- Nile Sisters Development Initiative
- Partnership for the Advancement of New Americans (PANA)
- Paving Great Futures
- San Diego Organizing Project (SDOP)
- San Diego Urban Warriors Inc.
- Somali Family Service of San Diego
- The Chicano Federation
- The San Diego LGBT Community Center (The Center)
- Think Dignity
- Union of Pan Asian Communities (UPAC)
- YMCA of San Diego County, Childcare Resource Service
- c) Evaluations or analytical reports: See Appendix A
- d) Sample products: See Appendix B

# City of Carlsbad Digital Metrics



Your voice matters in 2020

□□₩ Dave Veidt, California Census 2020 and 3 others

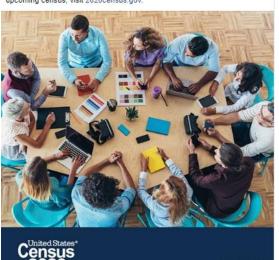
Engagements

515 People Reached





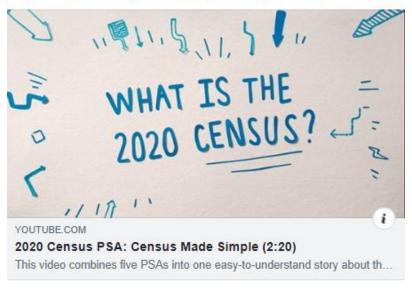






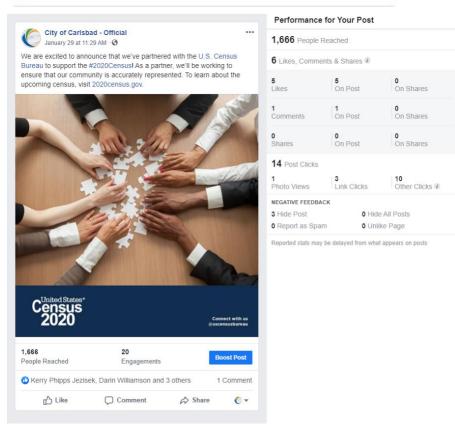


Want to know more about the upcoming the 2020 Census? Learn more here: https://www.carlsbadca.gov/services/depts/housing/census.asp

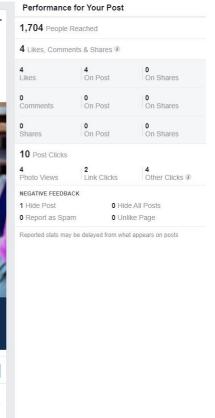


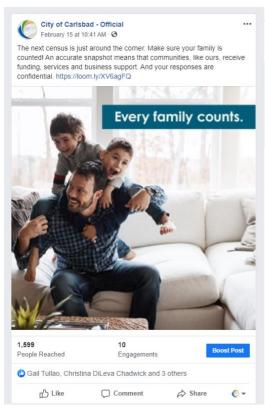
1,353 14
People Reached Engagements Boost Post

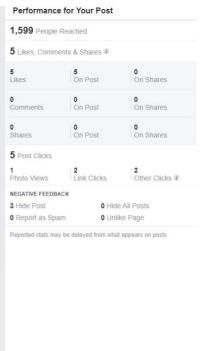






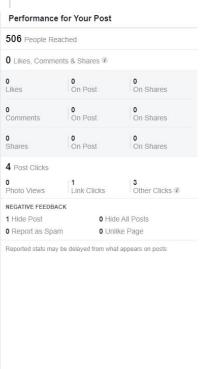




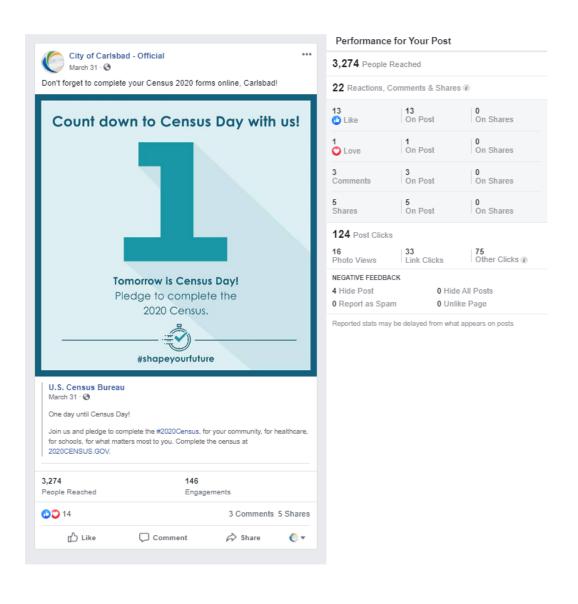






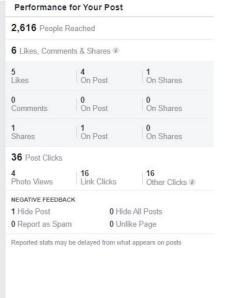


(February 25)











You still have time to complete the Census online or fill out one of the mailers you have gotten. Remember, the 2020 Census will determine congressional representation, inform hundreds of billions in federal funding every year, and provide data that will impact communities for the next decade. Locally, it could affect the boundaries of our City Council districts. Please make sure you are counted Carlsbad! https://2020census.gov/ #Census2020



# California Census April 9 · ♦

The Census Week data is in! So far, 46.1% of California households have selfresponded to the Census (an estimated over 6.8 million households). California has

5,545 People Reached Engagements 00 30 2 Comments 7 Shares



68 Reactions, Comments & Shares @

29	29	0
1 Like	On Post	On Shares
30	30	0
O Love	On Post	On Shares
2	2	0
Comments	On Post	On Shares
7	7	0
Shares	On Post	On Shares

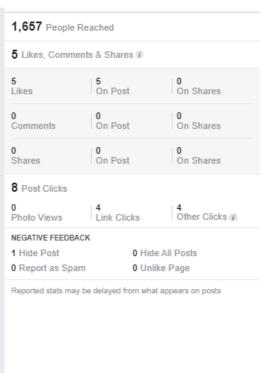
#### 285 Post Clicks

Other Clicks Photo Views Link Clicks NEGATIVE FEEDBACK

1 Hide Post 0 Hide All Posts 0 Report as Spam 1 Unlike Page

Reported stats may be delayed from what appears on posts



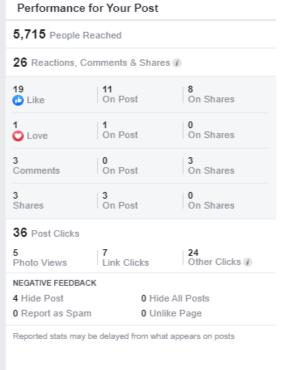


Performance for Your Post



#### 4,616 People Reached 18 Reactions, Comments & Shares 10 On Post On Shares C Like On Shares Angry On Post On Shares Comments 1 On Post On Shares Shares 77 Post Clicks 7 Link Clicks Other Clicks Photo Views NEGATIVE FEEDBACK 6 Hide Post 1 Hide All Posts 0 Unlike Page 0 Report as Spam Reported stats may be delayed from what appears on posts







#### Performance for Your Post 3,893 People Reached 12 Likes, Comments & Shares (1) 12 On Post On Shares Likes Comments On Post On Shares On Post On Shares Shares 19 Post Clicks 1 Link Clicks Other Clicks Photo Views NEGATIVE FEEDBACK 4 Hide Post 0 Hide All Posts 0 Unlike Page O Report as Spam Reported stats may be delayed from what appears on posts

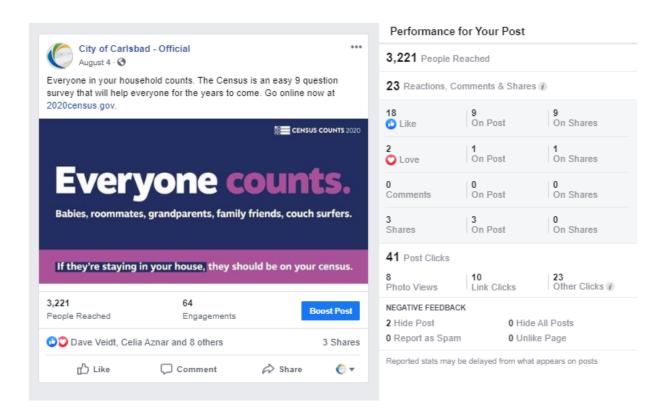


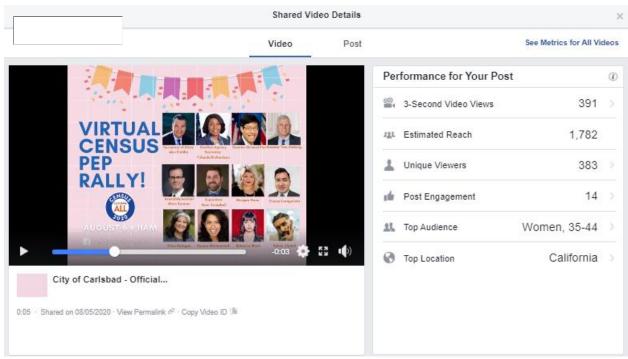
Help Get Out the Count from the Safety of Your Home! Text your friends and neighbors. Call Famil....

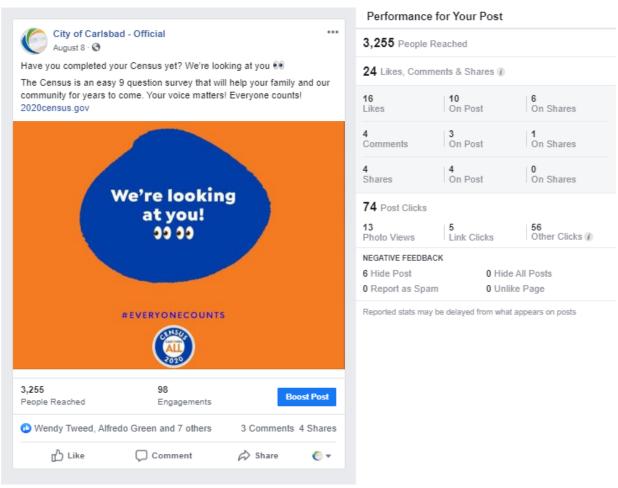




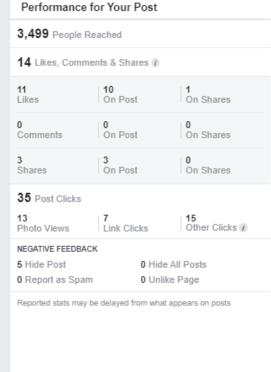
#### Performance for Your Post 3,720 People Reached 8 Reactions, Comments & Shares (1) 6 On Post On Shares Like 1 On Post On Shares 0 On Post On Shares Comments 0 On Shares 0n Post Shares 27 Post Clicks 3 Link Clicks 19 Other Clicks Photo Views NEGATIVE FEEDBACK 6 Hide Post 0 Hide All Posts 0 Report as Spam 0 Unlike Page Reported stats may be delayed from what appears on posts







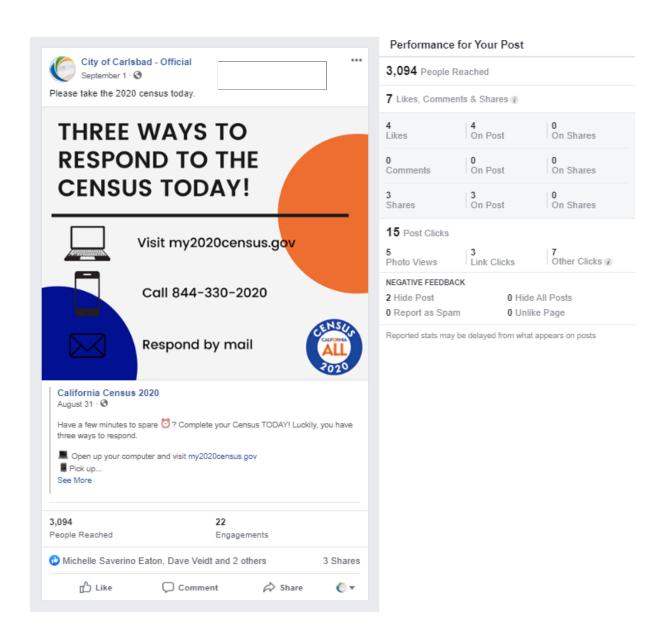


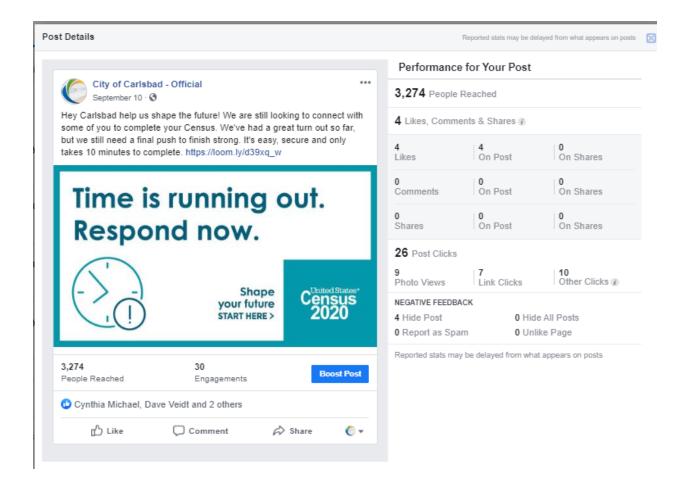




# Performance for Your Post

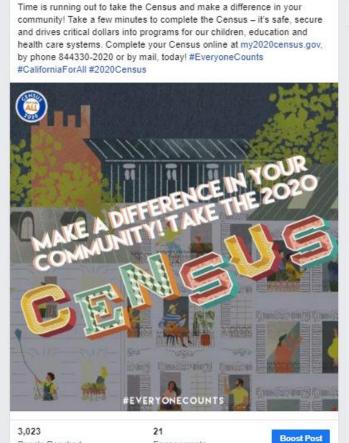
ached		
ts & Shares 1		
8 On Post	2 On Shares	
0 On Post	0 On Shares	
2 On Post	0 On Shares	
6 Link Clicks	7 Other Clicks (i)	
1 Hide All Posts		
1 Hide Al	II Posts	
1 Hide Al 0 Unlike		
	8 On Post On Post 2 On Post	







## Performance for Your Post 1,835 People Reached 4 Likes, Comments & Shares (i) 0 On Shares 1 Likes On Post 0 On Shares 2 On Post Comments 0n Post Shares On Shares 22 Post Clicks 17 Other Clicks (i) 2 Link Clicks Photo Views NEGATIVE FEEDBACK 3 Hide Post 0 Hide All Posts 0 Unlike Page 0 Report as Spam Reported stats may be delayed from what appears on posts



Engagements

Share

0 +

Comment Comment

City of Carlsbad - Official

September 21 - 3

People Reached

Like

Marsha Weeks, Dave Veidt and 5 others

#### Performance for Your Post

7 Likes, Comment	O Chasse		
/ Likes, Comment	s or Strates it		
7	7 On Post	0 On Shares	
Likes	On Post	On Shares	
0	0	0	
0 Comments	On Post	On Shares	
0	0	0	
Shares	0 On Post	0 On Shares	
14 Post Clicks			
4	4	6	
Photo Views	4 Link Clicks	6 Other Clicks @	
NEGATIVE FEEDBACK			
5 Hide Post	1 Hide All Posts		
Report as Spam	0 Unlike Page		

#### Facebook Preview

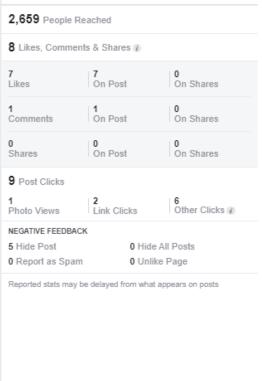
Sep 24, 2020 - 9:22 AM PDT



Complete your census today! Do it for your family, friends, community and neighbors. Your answers will benefit your loved ones for the next decade. Responding only takes a few minutes to complete and it has never been easier! Go to www.2020census.gov or call 844-330-2020.

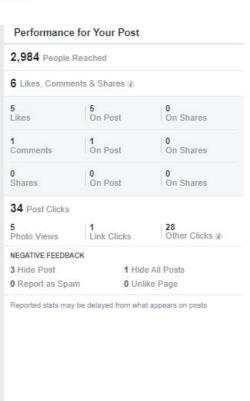


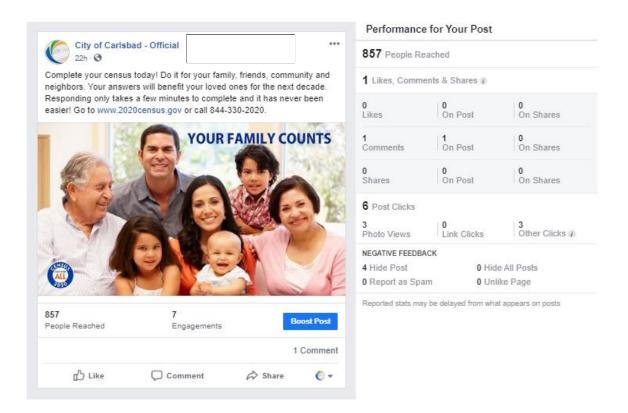




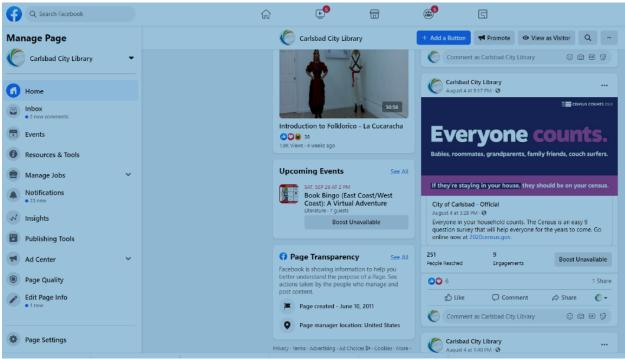
Performance for Your Post

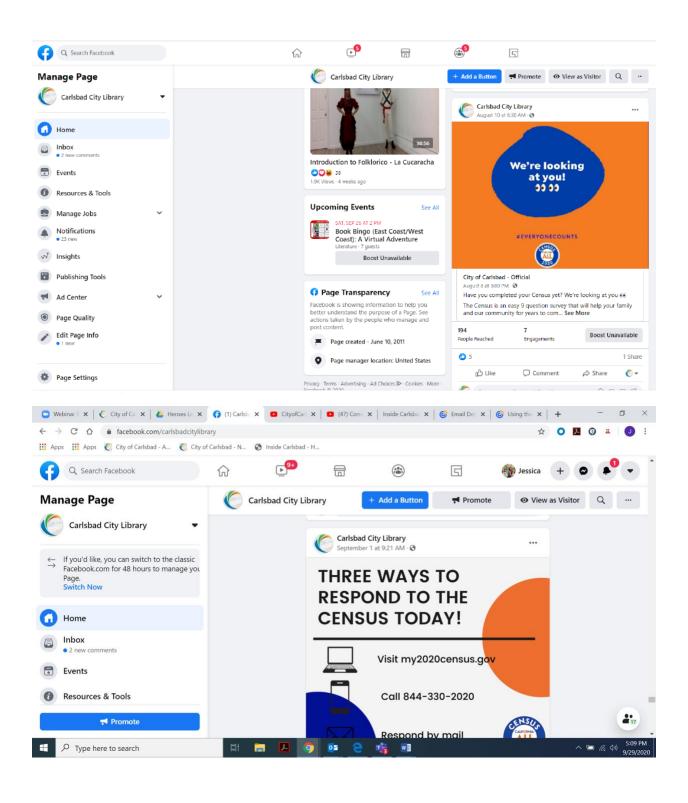


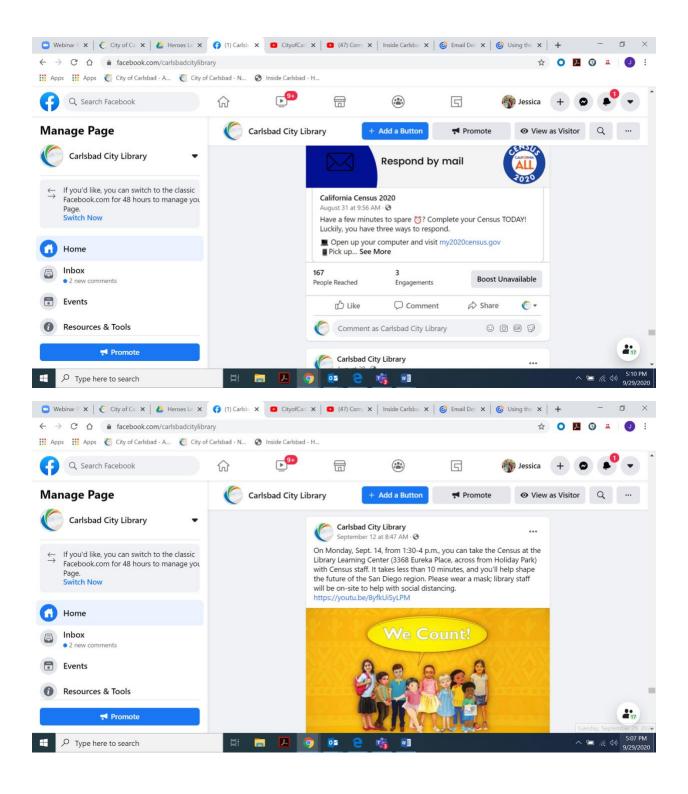


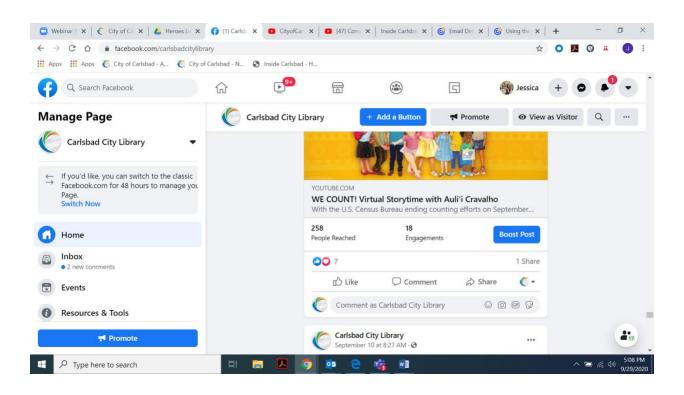


Library Facebook





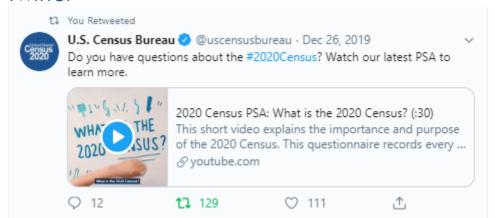




## Instagram



## **Twitter**







We are excited to announce that we've partnered with the @uscensusbureau to support the #2020Census! To learn about the census, how the data collected will be used, and what to expect next, visit 2020census.gov.





© Rids count! The most undercounted age group in 2010 was children 0-5 years old.

@uscensusbureau wants to make sure everyone is counted in the #2020Census! Find out more loom.ly/XV6agFQ



11:34 AM · Feb 4, 2020 · Loomly

| View Tweet activity

1 Retweet 1 Like



© № Kids count! The most undercounted age group in 2010 Census was children 0-5 years old. @uscensusbureau wants to make sure everyone is counted in the #2020Census! Find out more loom.ly/XV6agFQ



11:54 AM - Feb 8, 2020 - Loomly

| View Tweet activity

1 Retweet 2 Likes





#### City of Carlsbad, CA @carlsbadcagov - Feb 15

The next census is just around the corner. Make sure your family is counted! An accurate snapshot means that communities, like ours, receive funding, services and business support. And your responses are confidential. loom.ly/XV6agFQ #2020Census





#### City of Carlsbad, CA @carlsbadcagov · Feb 20

The 2020 Census is more than a population count. It's an opportunity to shape the future of our community.



The #2020Census is your opportunity to shape your community's future. Learn more about the 2020 Census: go.usa.gov/xdNfc.





0

17

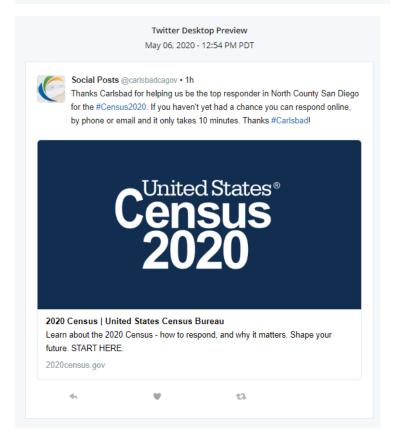
1

ili



Twitter Advanced Analytics

Retweets 4 Likes 7



Twitter Advanced Analytics

Retweets 1 Likes 3



#### City of #CarlsbadatHome @carlsbadcagov · Jul 7

Taking the #Census2020 is easy and only takes 10 minutes. You can respond online, by phone or by mail. The U.S. Census Bureau is bound by law to protect your answers and keep them strictly confidential. Be counted Carlsbad! my2020census.gov





#### City of #CarlsbadatHome @carlsbadcagov - Jul 8

Take the Census today and make sure our region gets the money to support healthcare, parks, roads, and social services. The Census is safe, secure, confidential, and easy to complete, my2020census.gov #SanDiegoCounts #countme2020 #CaliforniaCounts #2020census





#### City of #CarlsbadatHome @carlsbadcagov - Jul 9

The Census determines the next 10 years. Take the 2020 Census today to help build a better future for our families and for our communities. 2020census.gov #countme2020 #EveryoneCounts #CaliforniaCounts #2020census #CountMeIn





#### City of #CarlsbadatHome @carlsbadcagov - Jul 10

Help Get Out the Count from the Safety of Your Home! Text your friends and neighbors. Call Family Members. Email your Team at Work. Take the Census Today! countme2020.org #countme2020 #SanDiegoCounts #everyonecounts #CaliforniaCounts #2020census #CountMeIn





#### California Census ② @CACensus · Jul 17

If we're not counted, we're not seen. When we aren't seen, we aren't heard. Let's continue to use our voice as our power & fight for equity by filling out the #2020Census! This will ensure we have proper representation in our local and state governments my2020census.gov





#### City of #CarlsbadatHome @carlsbadcagov · Jul 27

Take the Census today and make sure our region gets the money to support healthcare, parks, roads, and social services. The Census is safe, secure, confidential, and easy to complete. my2020census.gov #SanDiegoCounts #countme2020 #CaliforniaCounts #2020census





#### City of #CarlsbadatHome @carlsbadcagov · Aug 4

Everyone in your household counts. The Census is an easy 9 question survey that will help everyone for the years to come. Go online now at 2020census.gov.





## City of #CarlsbadatHome @carlsbadcagov · Aug 5

Aug. 6 is Get Out the Count Day. Have you filled out your census form yet? 2020Census.gov



Join us on August 6 – Get Out the Count Day – to ask all Californians to fill out the Census today! Hear from some very special guests, like @MsRebeccaBlack @kausartheperson, & @\_salvinc at 11am!

RSVP here: facebook.com/events/6000963...





## City of #CarlsbadatHome @carlsbadcagov · Aug 8 Have you completed your Census yet? We're looking at you \*\*

The Census is an easy 9 question survey that will help your family and our community for years to come. Your voice matters! Everyone counts! 2020census.gov #Census2020 #becounted





#### City of #CarlsbadatHome @carlsbadcagov - Aug 14

It is not too late to complete the #2020Census! Check out the ways you, your friends, and your family members can fill out the Census today. 9 easy questions! loom.ly/bp27Jsc #EveryoneCounts





#### City of #CarlsbadatHome @carlsbadcagov · Aug 21

It's not too late! You can still take the 2020 Census today. It's safe, secure, confidential and only takes 10 minutes to complete online. 2020census.gov #countme2020 #CaliforniaCounts #2020census







#### City of #CarlsbadatHome @carlsbadcagov · Sep 21

Time is running out to take the Census and make a difference in your community! Complete your Census online at my2020census.gov, by phone 844-330-2020 or by mail, today! #EveryoneCounts #CaliforniaForAll #2020Census





#### City of #CarlsbadatHome @carlsbadcagov - Sep 24

Complete your census today! Do it for your family, friends, community and neighbors. Your answers will benefit your loved ones for the next decade. Responding only takes a few minutes to complete and it has never been easier! Go to 2020census.gov or call 844-330-2020.





#### City of #CarlsbadatHome @carlsbadcagov · Sep 25

Make sure your family is counted in the #2020Census. Investing a few minutes in filling out survey helps determine future of programs for our kids, their education and our health care. Your voice matters! #EveryoneCounts #BeCounted

## **YOUR FAMILY COUNTS**

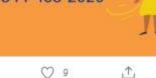
Make sure they get COUNTED

Online: my2020census.gov

or call

English: 844-330-2020 Spanish: 844-468-2020







#### City of #CarlsbadatHome @carlsbadcagov · Sep 27

t] 1

Make sure your family is counted in the #2020Census. Investing just a few minutes to fill out the survey helps determine the future of programs for our kids, their education and our health care. Your voice matters! Visit my2020census.gov or call. #ICount #BeCounted



# YOUR FAMILY COUNTS

di

COMPLETE YOUR CENSUS

ONLINE my2020census.gov

PHONE

English: 844-330-2020 Spanish: 844-468-2020

> City of Carlsbad

17.1

0 6

1

ılı



#### City of #CarlsbadatHome @carlsbadcagov - 22h

Complete your #2020Census today! Do it for your family, friends, community and neighbors. Your answers will benefit your loved ones for next decade. Responding only takes a few minutes! Go to 2020census.gov or call 844-330-2020. #BeCounted #EveryoneCounts



## **NextDoor**



#### It's not too late to respond to the 2020 Census! Hello,

In March, homes across the country received invitations to complete the 2020 Census. If you haven't done so already, we strongly encourage you to respond to the 2020 Census online using a desktop computer, laptop, smartphone or tablet today. It is quick and easy and only takes about 10 minutes. The U.S. Census Bureau keeps your answers safe and confidential.

Please be advised that beginning this month, Census takers will begin interviewing homes that haven't responded to the 2020 Census to help ensure everyone is counted. Census takers will incorporate the most current health guidance from federal, state and local officials.

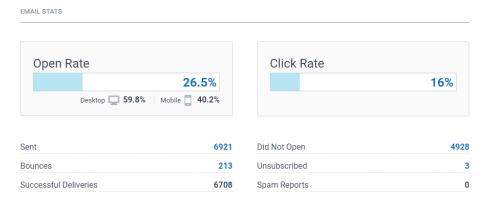
To complete the Census, please copy and paste this link in a new tab: https://go.usa.gov/xdK58 and remember that your response will help shape public services like healthcare clinics, emergency response preparedness and education programs. For more information about the 2020 U.S, Census, please visit www.2020census.gov.

Thanks for your help.

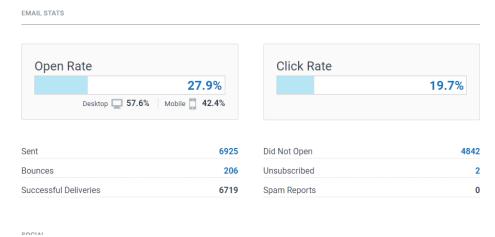


## City Manager Updates and eNews

- eNews audience is 10.5K and sent 2 times a week
  - o Open rate for Jan. 16 eNews



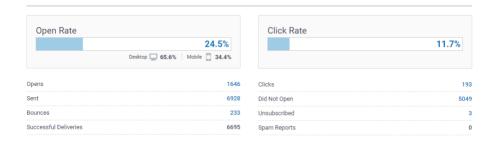
o Open rate for Jan. 24 eNews:



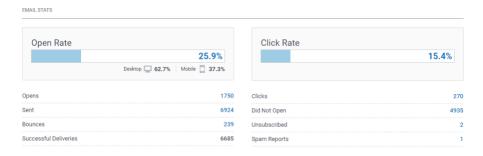
o Open rate for Jan. 30 eNews:



o Open rate for Feb. 6 eNews:



o Open rate for Feb. 13 eNews



o Open rate for Feb. 20 eNews



• It was included in the CM update multiple times. For dates, go here and search census. <a href="https://www.carlsbadca.gov/cityhall/manager/update.asp">https://www.carlsbadca.gov/cityhall/manager/update.asp</a>

## National City Digital Metrics



During the scope of work we ran three (3) separate digital campaigns in April, June and July.

## Goals of the campaign:

- 1. Remind National City residents to take the Census (Impressions / Reach)
- 2. Create awareness of the Census and the importance of filling it out (Impressions / Reach)
- 3. Provide additional information to help residents fill out their census (Clicks / Engagement)

## **Target:**

National City Residents 18+

Specific Zip Codes: 91950, 91902, 92139

## GOOGLE AD NETWORKS: DIGITAL CAMPAIGN

## **April Campaign:**

Campaign Dates: 4/17 – 4/18, partial day 4/19, resumed 4/23 – 4/30

Impressions: 5,990 (20.6% desktop, 3.2% tablets, 76.1% mobile)

Clicks: 129 (12.4% desktop, 5.4% tablets, 82.2% mobile)

## June Campaign:

Campaign Dates: 6/15 - 6/21, resumed 6/24 - 6/30

Impressions: 12,300 (.5% TV screens, 21.1% desktop, 2.1% tablets, 76.3% mobile)

Clicks: 166 (14.1% desktop, 3.6% tablets, 81.9% mobile)

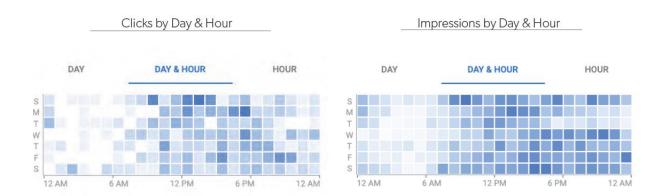
## **July Campaign:**

Campaign Dates: 7/20 - 7/26

Impressions: 10,200 (.5% TV screen, 27.8% desktop, 6.4% tablets, 65.4% mobile)

Clicks: 168 (17.3% desktop, 2.4% tablets, 80.4% mobile)

## **Overall Google Ad Campaign Impressions & Clicks**





## APRIL FACEBOOK NETWORK AD & BOOSTED POST

## **April Ad Campaign**

Campaign Dates: April 30 - May 8

**Impressions**: 71,201 (67% Female / 33% Male)

**People Reached**: 13,724 (65% Female / 35% Male)

**Clicks**: 644 (70% Female / 30% Male)

## **Additional Demographic Findings:**

• Majority of engagement came from Females 18 - 24 (9% of all reach and 19% of all clicks) and 25 - 34 (16% of all reach and 18% of all clicks). Following closely behind was Females 65+ (12% of all reach and 14% of all clicks).

• 61% of Clicks on campaign came from Instagram Platform, whereas 59% of Impressions came from Facebook Platform making Impressions much more evenly split.

• Virtually all impressions and clicks came from a mobile device.

## **April Boosted Post**

Campaign Dates: April 30 - May 8

**Impressions**: 3,785 (52% Female / 48% Male)

**People Reached**: 3,288 (53% Female / 47% Male)

Post Engagements: 1,219 (51% Female / 49% Male)

## **Additional Demographic Findings:**

• Majority of engagement came from Females 18 - 24 (9% of all reach and 19% of all clicks) and 25 - 34 (16% of all reach and 18% of all clicks).

Significant engagement cam from Males 18 - 24 (16%) and Males 25 - 34 (16%).

89% of Engagement (1,094) came from Instagram platform, whereas Reach and Impressions
were more evenly split between the two platforms. These were mostly viewed on a mobile
device.

## JUNE FACEBOOK NETWORK AD & BOOSTED POST

## June Ad Campaign

Campaign Dates: June 15 - June 21

**Impressions**: 55,011 (47% Female / 53% Male)

**People Reached**: 23,904 (50% Female / 50% Male)

**Clicks**: 1,040 (53% Female / 47% Male)

### **Additional Demographic Findings:**

• Majority of engagement came from males 25 - 34 (14% of all engagement), however, females in that same age range accounted for 11% of all engagement, with females 55 - 64 following closely behind at 10%.

• 81% of the reach came from the Facebook platform, and 86.5% of all clicks came from Facebook.

• Virtually all impressions and clicks came from a mobile device.

## **June Boosted Post**

Campaign Dates: June 17 - June 26

**Impressions**: 16,077 (61% Female / 39% Male)

**People Reached**: 4,590 (61% Female / 39% Male)

Post Engagements: 183 (66% Female / 34% Male)

## **Additional Demographic Findings:**

 Majority of engagement came from females 65+, that demographic accounted for 31% of all engagement.

 When comparing impressions to engagement, the Instagram platform proved to have higher engagement to impression ratio, although overall impressions and engagement was higher on Facebook. If a consumer saw the ad they were more likely to engage on Instagram than Facebook.

## JULY FACEBOOK NETWORK AD & BOOSTED POST

## **July Ad Campaign**

Campaign Dates: July 21 - July 28

**Impressions**: 81,226 (59% Female / 41% Male)

**People Reached**: 31,040 (50% Female / 50% Male)

**Clicks**:1,040 (59% Female / 41% Male)

## **Additional Demographic Findings:**

• 18% of all Impressions came from men 25 - 34, where Engagement was relatively evenly dispersed across the age and gender demographics.

• 83% of Engagement came from the Facebook Platform.

### **July Boosted Post**

Campaign Dates: July 20 - 25 & July 28-31

**Impressions**: 11,300 (60% Female / 40% Male)

**People Reached**: 4,400 (58% Female / 42% Male)

Post Engagements: 137 (66% Female / 34% Male)

### **Additional Demographic Findings:**

• Majority of engagement came from females 65+, that demographic accounted for 26% of all engagement.

• 68% of engagement came from the Facebook Platform.

## Text Messaging Campaign

Launch Date	Initial Contacts	Initial Sent	Replies	Opt-Out
5.6.2020	11,653	11,263	739	390
6.17.2020	11,261	11,149	152	112
7.29.2020	11,195	11,149	123	46
TOTAL:	34,109	33,561	1014	548

# Marketing through SANDAG Consultant Nuffer, Smith Tucker Toolkits

Nuffer, Smith Tucker (NST) developed a comprehensive toolkit with 2020 Census resources to aid in outreach efforts. The toolkit provided plug-and-play content to make it easy for multiple parties to share with key target audiences in hard to count communities (HTC). Materials were adapted for elected officials, military and veteran's organizations, community organizations, and college and universities.

Each toolkit included an intro letter, blog post, social media copy with recommended visuals, Count Me 2020 logos, posters and links to additional 2020 Census resources. A town hall and meeting script was created exclusively for the elected official toolkit. Examples are provided in Appendix B.

- Number of elected officials reached: 115
- Number of military and veteran's organizations reached: 18
- Number of community organizations reached: 110
- Number of colleges and universities reached: 20

#### Direct Mail Postcards

NST implemented a direct mail campaign that distributed postcards on behalf of SANDAG and Count Me 2020 to local HTC communities to encourage them to complete the 2020 Census. ZIP codes were selected based on census tracts with the lowest response rates and highest HTC indexes.

There were two separate mailings. The first round went to a total of 71,433 single and multifamily homes in ZIP codes 91916, 92036, 92054, 92067, 92070, 92082, 92101 and 92113. The second round targeted 33,000 single and multifamily homes in ZIP codes 92082, 92102, 92084, 91950 and 92113 were mailed out July 31 and began hitting mailboxes during the week of August 3.





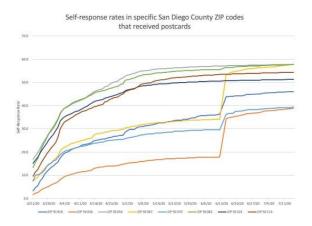
For the first round, the collective self-response rate in the ZIP codes that received the

postcards went from 50.9% as of Monday, June 8 to 52.7% as of Sunday, June 14, a 1.8 percentage point increase. By comparison, the ZIP codes that did not receive the postcards had a 0.4 percentage point bump during that time.

Self-response rates spiked specifically for ZIP codes 92036 (34.3 to 35.1); 92070 (36.4 to 36.6); 92067 (53.5 to 54.2); 91916 (36.1 to 43.9) all on June 15.

The impact of the second mailer is less clear, since the response rates were relatively the same

for areas receiving the post cards compared to those that did not.



### Week of Action Campaign with the Union-Tribune

To promote the Census Week of Action (a collective push organized by Count Me 2020 to ensure everyone in San Diego and Imperial Counties were counted July 6-10), NST recommended a comprehensive digital campaign with The San Diego Union-Tribune that included homepage takeovers on both the English and Spanish websites, targeted programmatic display ads and dedicated eblasts to encourage local residents to submit their census questionnaires online.

The campaign generated more than 1.3 million impressions, and more than 6,800 clicks to the 2020Census.gov and 2020Census.gov/es websites. Complete metrics are as follows.

#### eblast

- 200,000 targeted records
- 5,220 website clicks (Click Throughs) 2.61% click rate
- 34,689 interactions (Opens, Forwards, etc.) 17.34% interaction rate

#### Digital Campaign

## English Run of Channel Sponsorship

• Impressions: 160,975

Clicks: 146

Click Through Rate: .06%

#### English Run of Site (2)

• Impressions: 345,122

• Clicks: 153

Click Through Rate: .04%

#### Spanish Run of Channel Sponsorship

• Impressions: 214,198

• Clicks: 737

• Click Through Rate: .23%

# Spanish Run of Channel

• Impressions: 105,110

• Clicks: 53

• Click Through Rate: .05%

# Programmatic banner ads (Spanish and English)

• Impressions: 329,987

• Clicks: 555

• Click Through Rate: .17%

# Total Campaign Results

• Impressions: 1,355,392

• Clicks: 6,864

• Click Through Rate: .51% (the average CTR with the U-T is .10%)

CPM: \$11.06Budget: \$15,000









# ICOMPLETA EL CENSO AHORA! TODOS CUENTAN.

2020Census.gov/es | #COUNTME2020







# Flyer Distribution through San Diego Food Bank

NST distributed flyers on behalf of SANDAG and Count Me 2020 through the San Diego Food Bank. NST designed a new flyer based on existing coalition materials and messaging in English, Spanish, Mandarin, Arabic, Tagalog and Vietnamese. Flyers were distributed through the following Food Bank programs:

- Senior Food Program 14,000 pieces distributed
- Emergency Food Assistance Program 5,500 pieces were distributed in July bags. Bags are packed for approximately 5,000 low-income households per month.
- Food 4 Kids Backpack Program 6,600 pieces to be distributed in August and September with the family pack that is sent at the end of the month. Serves 3,300 low-income households each week.

# **Total Touchpoints**

In summary, NST's outreach efforts resulted in the following touchpoints with elected officials, military and veteran's organizations, community groups, and HTC populations:

- Elected officials: 115
- Military/veteran's organizations: 18
- Community organizations: 110
- Colleges and universities: 20
- Postcard distribution No. 1: 71,433
- Postcard distribution No. 2: 33,000
- Week of Action Campaign with The San Diego Union Tribune: 1,355,392
- Flyer Distribution through San Diego Food Bank: 26,100
- Promoted tweet on Count Me 2020 Twitter: 32,174
- Total Touchpoints: 1,518,362

# City of Carlsbad

Logo



# Magnet



# **Postcard**

# Everybody Counts! Include all infants, toddlers and children living at your address in the 2020 Census form.

### What / Why

The U.S. Census is our nation's population count and happens once every 10 years.

When you complete the census form, you contribute to an accurate count, which helps determine the amount of money California will receive for early childhood education, schools, healthcare, housing, transportation and other vital programs The population count also determines the number of seats California has in the House of Representatives



Our constitution requires everyone living in the U.S. to be counted in the census, regardless of age, race, sex and employment or citizenship status. This includes children ages 0-4, so please include them on your census form!

By law, your answers are kept confidential, are used only for producing statistics, and cannot be used against you in any way. The census form will **not** ask about your immigration status, citizenship status, or your social security numb



### When

March 2020: You will be mailed an invitation to complete the census form online, by phone or by mail. Please include everyone living at your address on the form, even if they are not family members.

April 2020: Households that haven't responded will receive a reminder postcard, and some may also receive a paper census form

May 2020: Census workers will visit households that have not responded to make sure everyone is counted



### How

Completing the census form is fast, simple and convenient. In about 10 minutes, you can complete the form online, by phone, on paper, or by visiting one of the Census Action Kiosks throughout the county. Dial 311 to find a kiosk

The online form will be available in 13 languages, and there will be guides in 60 languages to help you complete the questions.







For bilingual assistance (English and Spanish) with the 2020 Census, call NALEO Educational Fund's toll-free hotline 877-EL-CENSO (877-352-3676).



# ¡Todos cuentan! Incluya a todos los infantes, bebés, y niños que vivan en su dirección en el formulario del Censo 2020.

### Qué / Por qué

El censo de los EE UU es el recuento de la población de nuestra nación y ocurre una vez cada 10 años

Cuando usted llena el formulario del censo, contribuye a un conteo preciso, el cual ayuda a determinar la cantidad de dinero que California recibirá para el aprendizaje temprano, escuelas, atención médica, vivienda, transporte y otros programas vitales. El recuento de población también determina el número de representantes que California tiene en la Cámara de Representantes del Gobierno federal.

### Quién

Nuestra constitución exige que todas las personas que viven en los Estados Unidos sean contadas en el censo, independientemente de su edad, raza, sexo y empleo o estado de ciudadanía. Esto incluye a los niños de 0 a 4 años, ¡así que inclúyalos en su formulario de censo!

Por ley, sus respuestas se mantienen confidenciales, se utilizan sólo para producir estadísticas y no se pueden utilizar en su contra de ninguna manera. El formulario de censo no le preguntará sobre su estatus migratorio, estatus de ciudadanía o número de seguro social.

### Cuándo

Marzo de 2020: Se le enviará por correo una invitación para llenar el formulario del censo, en línea, por teléfono o por correo. Incluya en el formulario a todos los que vivan en su domicilio. incluso si no son miembros de la familia.

Abril de 2020: Los hogares que no hayan respondido recibirán una postal de recordatorio, y algunos también pueden recibir un formulario de censo en papel.

Mayo de 2020: Los trabajadores del censo visitarán los hogares que no han respondido para asegurarse de 00

### Cómo

Llenar el formulario de censo es rápido, sencillo y conveniente. En unos 10 minutos, puede llenar el formulario en línea, por teléfono, en papel o visitando uno de los quioscos de acción del censo en todo el condado. Marque el 311 para encontrar un quiosco cerca de usted.

El formulario en línea estará disponible en 13 idiomas, y también habrá guías en 60 idiomas para ayudarle a completar las preguntas



Para ayuda bilingüe (inglés y español) con el Censo 2020, llame a la línea gratuita 877-EL-CENSO

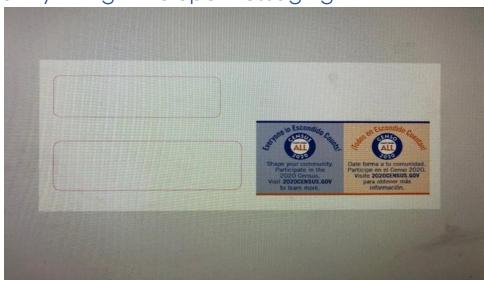






# City of Escondido

Utility Billing Envelope Messaging



# Signs

YOUR COMMUNITY IS COUNTING ON YOU!

YOU HAVE UNTIL SEPTEMBER 30 TO RESPOND

Take the Census today my2020census.gov



¡NUESTRA COMUNIDAD CUENTA CONTIGO!

TIENES HASTA EL

30 DE SEPTIEMBRE

PARA RESPONDER

¡Llena el Censo hoy! my2020census.gov





**OUR COMMUNITY IS COUNTING ON YOU!** 

YOU HAVE UNTIL SEPTEMBER 30 TO RESPOND iNUESTRA COMUNIDAD CUENTA CONTIGO!
TIENES HASTA EL

30 DE SEPTIEMBRE
PARA RESPONDER

Take the Census today my2020census.gov

Llena el Censo hoy en <u>my2020census.gov</u>

# **Banners**







# T-Shirts



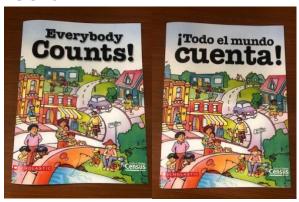
# Swag



# Tote Bags



# Books



# Newsletter Sample





Carvana Coming to Escondido

A new car dealership that resembles a vending machine is coming to Escondido. The project was approved by the City Council on September 23 and the new dealership will be located at the corner of Hale Avenue and Tulip Street. Stay tuned for updates as this project begins to move forward. More information about Carvana can be found here.



# City of Imperial Beach

# Masks



# City of La Mesa

# Mass Mail Out Samples





# Newsletter Sample

The 2020 Census is fast approaching! In April 2020, La Mesa residents will receive a notification in the mail to participate and be counted in the decennial Census. It is important to participate as this census determines how many congressional representatives California will have for the next decade and directly impacts certain funding Ia Mesa will receive in the future. The Census also provides the most reliable and complete data for research, decision making, and planning. When you fill out a census form for your household, you help affect your voice in government by guiding how more than \$675 billion in federal funding is distributed to states and communities each year. The 2020 Census is the first to incorporate online, phone, and mail responses, making it easier than ever to participate!

The City of La Mesa is partnering with SANDAG, the U. S. Census Bureau, and Count Me 2020 to help get the word out about the importance of participating. California is a diverse state and achieving an accurate count is challenging. For this reason, the state has provided \$26 million to cities and counties to assist with messaging and outreach activities to emphastice the importance of participating. The City of La Mesa, along with other jurisdictions in San Diego County, is leveraging these funds to increase participation in La Mesa's hard to count areas of the city. There are many variables that can attribute to an area being hard to count, such as the presence of multi-family buildings, families with children under the age of five, or a high number of military families in a particular area.

Be on the lookout in April for your 2020 Census notice in the mail and help shape California's future by participating in the 2020 Census!



# City of Lemon Grove

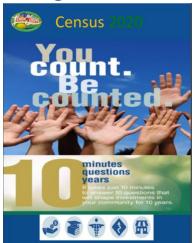
# Banner

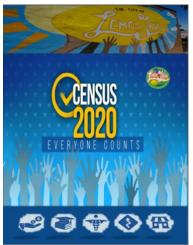


# **Flyers**



# Instagram Posts





# National City Collateral

# Sticker



# T-Shirt

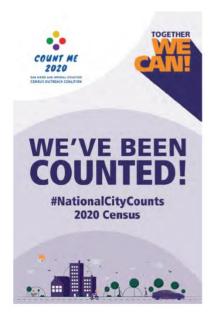


# **Door Hangers**





# Window Signs





# Digital Assets



















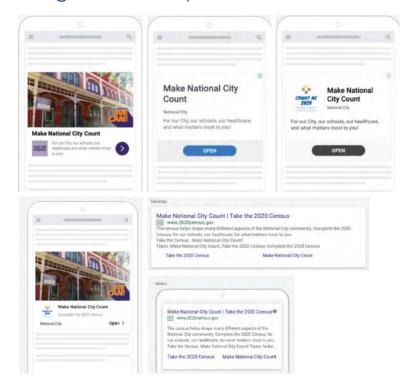




# Facebook/Instagram Examples



# Google Ad Examples



# Text Message Examples

# **Sample Text Messages Sent Out:**



Completed the 2020 Census? You can by phone, mail or online https://my2020census.gov/ if you have, thank you. City of National City ¿Ya lleneste el Censo? Lo puedes hacer per tel, correo o en linea. Si ya lo hiciste, gracias. Ciudad de National City

You matter to us! Completing your Census confirms that you are counted & help us get resources for National City. Tell your family! If you have responded already THANK YOU https://my200census.gov/ jTi eres importante para nosotros! Responde el cuestilonario del Censo para que lieguen escursos a NC, si ya lo hicisto GRACUES.

### **Real Conversations:**





### **Opt Out Option:**

# Hi MARGUERITE, this is the City of National City. Don't forget to complete the 2020 Census. It's easy! You can do it by phone, mail or online. Este mensaje es de la ciudad de National City. No olvides llenar el Censo del 2020 por teléfono, texto o en línea. This is not marguerite. Ive had this number for 5 years. Pls either remove this number or call the correct number. Thank you...as Info, ive done my census form early april. Thanx for ensuring people do their civic duty.

### **Convesations in Spanish:**



# City of San Diego

# Census video



https://youtu.be/JIZIhXqYL0Q

# City of San Marcos

# Postcard

### THE 2020 CENSUS IS HERE!

Every person in the country is required to fill out the 2020 Census form. Please complete the form in the manner that you prefer. There are 3 ways to respond.

- Online: For the first time in 230 years the census is available to conduct online. Type the following link into your computer or mobile phone to start the process https://2020census.gov/
- Mail: The United States Census Bureau mailed out printed census questionnaires to select households.
- Phone: Please call (844) 330–2020 to complete your questionnaire over the phone in English.

Let's make sure that we get a complete and accurate count of the country so that we receive the funding our communities deserve. We all count!

### ¡YA LLEGO EL CENSO DEL 2020!

Todas las personas en el país están obligadas a llenar el formulario del Censo 2020. Por favor de completar el censo en la manera que prefiere. Hay 3 maneras de responder.

- En línea: Por primera vez en 230 años el censo se puede completar en línea. Escribe el enlace siguiente en su computadora o teléfono móvil para iniciar el proceso: https://2020census.gov/es.html
- Correo: La oficina del censo envio cuestionarios impresos a casas selectivos.
- Teléfono: Por favor de llamar al (844) 468–2020 para completar el cuestionario por telefono en español.

Ay que asegurar que logramos un cuento del país completo y exacto para recibir los fondos que nuestra comunidad merece. ¡Todos contamos!

For more information: www.census.gov or www.census.ca.gov or www.countme2020.org











Signs



Everyone Counts! ¡Todos Cuentan!

Self report online or by phone. www.census.gov

San Marcos

# Census 2020

# **EVERYONE COUNTS! ¡TODOS CUENTAN!**

SELF REPORT ONLINE OR BY PHONE

www.census.gov or www.census.ca.gov or www.countme2020.org

# **Universidad Popular**

### **CENSUS 2020 & ELECTIONS**

We are running out of time to complete the 2020 Census Questionnaire.

Make yourself count TODAY.



Did you already complete your 2020 Census? Do you need help completing your 2020 Census?



### **CENSUS & TAMALES**

We are going to be in person around the neighborhood of Autumn Drive, San Marcos in front of the laundromat. If you have not yet answered your census questionnaire, come fill it out with us and enjoy some of Doña Julia's tamales.





Date: Friday, September 25, 2020

Time: 5:00 - 7:00 PM

Place: 365 Autumn Drive, San Marcos, CA 92069

You ca

You can complete your census questionnaire TODAY

Internet - <u>www.my2020census.gov</u> Telephone - 844.468.2020

The last day to complete the 2020 Census questionnaire is September 30.

### PRESIDENTIAL ELECTIONS - NOVEMBER 3, 2020

Presidential elections are coming up on Tuesday, November 3, 2020. You can vote early. This year, every registered voter will receive a mail ballot beginning on October 5. If you have questions regarding polling locations, candidates, propositions, etc., come see us.

To make a financial contribution to Universidad Popular or to volunteer with us, please contact la maestra Arcela Nuñez-Alvarez at <a href="mailto:arcela@unipopular.org">arcela@unipopular.org</a> or 760.484.1398.

Universidad Popular

www.unipopular.org

Tel. 760.659.0109

# Tote bag















# County of San Diego

# **News Release**

NEWS RELEASE DRAFT

CONTACT

Melissa Solis

858-495-5007

Melissa.solis@sdcounty.ca.gov

### SAN DIEGO COUNTY LIBRARY SUPPORTS CENSUS 2020 WITH SELF-RESPONSE KIOSKS AND

San Diego County Library is excited to partner with the U.S. Census Bureau and the Count Me 2020 Coalition to support the 2020 Census. The US Census counts every person living in the United States

San Diego County Library serves 1 million residents across 4,000 square miles. County Library branches are found in suburban, urban, coastal, desert, and rural locations. During fiscal year 2018-2019, 5 million visits were recorded at San Diego County Library branches.

San Diego County Library is committed to supporting communities that have been historically undercounted in the Census—for example, children 0-5, people without broadband access, and people with limited English proficiency.

County Library Director Migell Acosta says, "Libraries are trusted community spaces. We're ready to do our part to increase participation in Census 2020 and we are thrilled to support the work of the Count Me 2020 Coalition."

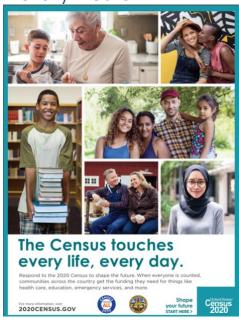
How County Libraries are Supporting Census 2020 Outreach:

- Starting March 12, 2020, all 33 library branches and 2 bookmobiles will provide Census
  information and outreach to the public. All free public access computers at County Library
  branches will link to the online Census questionnaire during the open period of the Census.
- During March-April 2020, each of our library branches will host Count Me 2020 Celebrations to
  educate the community about the importance of the 2020 Census.

The results of the Census are the basis for congressional representation and help determine how more than \$675 billion in federal funds is distributed each year to support vital programs in states and communities across the country. These funds shape local health care, housing, education, transportation, employment, and public policy.

As the 2020 Census approaches, San Diego County Library will continue to share information about how to participate. Visit 2020CENSUS.GOV anytime to get the latest news and see SDCL.ORG/CENSUS2020 for a list of Count Me 2020 celebrations at San Diego County Library branches.

# Library Poster



# Staff Buttons







# San Diego County Library Magazine Sample



Illustration: Kristen Solecki

overnment attempts to gather citizen data are often met with hostility—
and this year's census is no exception.

The flames of any mistrust that might have already surrounded this census have been fanned at least twice: First, by the new option to complete the form online, which may be met with diffidence by the 52% of American adults whom the Pew Research Center calls "relatively hesitant" about using digital tools, and which may also raise concerns around cybersecurity.

And second, by the Trump administration's controversial and ultimately failed attempt to add a citizenship question. As Liz Vagani, who manages the El Cajon branch of San Diego County (Calif.) Library (SDCL), says simply: "There's a lot of fear [around] providing information to the government." For example, a person married to an undocumented immigrant may worry that participating in the census will lead to the spouse's deportation. By law, however, census data cannot be shared with the Department of Homeland Security, US Immigration and Coustoms Enforcement, or any other sovernment agency or court.

# Bulletin



By Kim Gallo Director, Aging & Independence Services

Older adults and persons with disabilities are essential members of our community—and a large share of the more than four hundred employees of Aging & Independence Services are considered essential workers. In difficult times what a during the COVID-19 pandemie, we are reminded of the critical importance of the social services safety net. AIS saff are proud to be a part of that safety net and continue to work on behalf of the community.

For many, it hasn't been easy, Most staff have had to adapt to working from home. Some suddenly have found themselves surrounded by a new set of "coworkers"—children who haven't been able to go to school, opposes, and roommates all confined to the same space. Others, particularly those who have the company of the company and camaraderic of row office" without the company and camaraderic of coworkers beside them. Despite those challenges, ALS staff have remained united in their passion and sense of purpose. They have demonstrated great flexibility and plenty of creativity to reimagine ways to serve.

Under normal circumstances, members of the Outreach & Education team provide in-person presentations to older adults and service providers on community programs and helpful information, such as scam prevention tips and ways to foster good mental health. With the need for social distancing, the team looked for new ways to share information and decided to create videos on topics such as how to remain socially engaged from home and where to find supportive resources, and avoiding scams related to COVID-19. The videos are posted at www.agfing.source.



Unit created YouTube videos while working from home to continue their mission of providing education and resources to older adults and persons with disabilities during COVID-15 Anabel Knykendall (upper left), Hazel Quinones (upper right) and Matthew Parzaio (lower left), all with the Outreach & Education team. Nancy Garcia (lower right), Community Unit Manager.

### CORONAVIRUS UPDATES

COVID-19 tests are now available to all members of the community who would like to receive one. To learn more, or to view the up-to-date orders, guidelines, and recommendations from the County's Public Health Officer, visit www.coronavirus-sd.com.

(Continued on page two)



# Marketing through SANDAG Consultant, Nuffer, Smith Tucker (NST)

Toolkits
Intro Letter Example



2020 Census Communications Intro Letter for Elected Officials DRAFT – May 12, 2020

Subj: Ensure All San Diegans Are Counted in 2020 Census - Online Toolkit and Resources

The 2020 Census will determine how more than \$675 billion in federal resources will be allocated to fund schools, hospitals, roads, public works, and other vital programs. The results will also be used to help plan for future improvements to schools, roads, and fire and police stations and to reapportion the House of Representatives, determining the number of Congressional seats allocated to California for the next 10 years.

The COVID-19 health pandemic is a resounding reminder that we <u>have to</u> ensure our communities have the federal, state, and local funding necessary to meet our region's health needs and concerns.

As a key stakeholder in our region, we invite you to serve as a community liaison to ensure that everyone in our region is counted, especially the hard-to-count families and communities in San Diego County. It has never been safer or easier to participate in the census and the public is strongly encouraged to complete their questionnaire online, by phone, or by mail.

It's more important than ever to share information about the census with the community in these uncertain times – and we could use your help.

We have developed sample toolkit materials, including a sample script for virtual Town Hall meetings, social media copy, a blog post template, and a variety of visuals and graphics. Please download the toolkit and consider sharing information about the census on your digital and social channels. We encourage you to take this content and make it your own, and to think outside of the box if you have other ideas to motivate people to complete the census.

Thank you for your willingness to assist us in informing our communities about this important issue. If you have any questions or need additional information, please don't hesitate to contact us at <a href="mailto:census@sandag.org">census@sandag.org</a>.

Additional information about the effort to ensure everyone in the San Diego region is counted can be found at CountMe2020.org.





# Count Me 2020 Communications Blog Post or e-Newsletter Copy for Elected Official Toolkit

### Now is the Time to Be Counted in the U.S. Census

Local communities play an integral role in ensuring all San Diegans are counted

A complete and accurate count helps determine how more than \$675 billion in federal funding will be distributed to our communities. This funding is spent on schools, hospitals, roads, public works, and other vital programs. Census results are also used to help plan for future improvements to schools, roads, and fire and police stations and to reapportion the House of Representatives, determining how many seats each state gets.

California recently received the following funding based on census data:

- \$62 billion for medical care
- \$3.6 billion in Pell grants for college students
- \$8.6 billion for student loans
- · \$7.2 billion for food and nutrition assistance programs for infants to the elderly

Everyone in our community plays an important role in ensuring we receive funding and representation in the future by committing to be counted in the 2020 Census – an opportunity that only comes once every 10 years.

The COVID-19 health pandemic is a resounding reminder that we have to ensure that our communities have the federal, state and local funding necessary to meet the health needs and concerns of our region.

While members of the community may have concerns about the spread of coronavirus, it has never been safer or easier to participate in the census. We strongly encourage all San Diegans to complete their questionnaire online using a desktop computer, laptop, smartphone or tablet. If you can't complete the census online, you can also respond by calling the number provided in your invitation or via mail once you receive a paper form.

Respond online today by visiting <a href="mailto:2020Census.gov">2020Census.gov</a> and learn more about the 2020 Census campaign in San Diego at <a href="CountMe2020.org">CountMe2020.org</a>. With the flexibility and support of everyone in the San Diego region, we will achieve a complete and accurate count to help protect future generations.





# Social media copy with recommended visuals example



### Count Me 2020 Communications Social Media Content for Elected Official Toolkit

Note the following posts are designed to be customized and shared on Facebook and Twitter, but can be adapted for other platforms, such as Instagram, LinkedIn, NextDoor, etc. Image files can be found in the "Social Media Visuals" folder of this toolkit.

### Facebook

### Post #1

Every 10 years we have the opportunity to participate in the census. When we are counted, we ensure our communities get the education, housing, infrastructure, health care and social services we need. Respond to the 2020 Census online using a desktop, laptop, tablet, or by phone or mail to make an impact on our community. Visit CountMe2020.org to learn more.

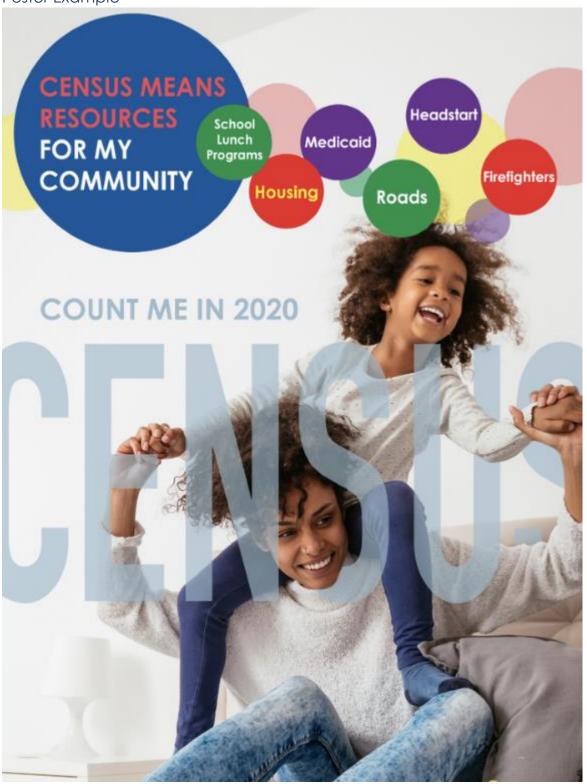
Link: https://www.countme2020.org

### Suggested Visual:



# SANDAG

Poster Example



### Websites and Public Service Announcement



### Count Me 2020 Communications Websites and PSAs

### Websites:

https://www.countme2020.org/ https://www.census.gov/en.html https://2020census.gov/en.html https://www.sandag.org/2020CensusWG

### Census Videos:

https://www.youtube.com/watch?v=mwkTSkwsRsE&feature=youtu.be https://www.youtube.com/watch?v=fXg1 1HHKzA&feature=youtu.be

### U.S. Census Bureau Resources:

Census 101; What you need to know https://www.census.gov/content/dam/Census/newsroom/press-kits/2018/census101.pdf

Materials, Guides, Resources https://2020census.gov/en/partners/outreach-materials.html

2020 Census Toolkit for State and Local officials https://www2.census.gov/programs-surveys/decennial/2020/resources/toolkits/toolkit-state-local-officials.pdf



# Town hall and meeting script



# Count Me 2020 Communications Town Hall and/or Meetings Script for Elected Official Toolkit

Note: If your office plans to host a virtual town hall or meeting to discuss COVID-19 concerns or another topic, please consider mentioning the importance of the 2020 Census. The script below can be used as a guide.

"You may have already received an invitation to take the 2020 Census. On behalf of the Count Me 2020 Coalition, a nonpartisan group of local community organizations dedicated to an accurate Census count in our region, we urge you to take the time now to complete the questionnaire and be counted. The COVID-19 health pandemic is a resounding reminder that we have to ensure, through participation in the 2020 Census, that our communities have the federal, state, and local funding needed to meet the health needs and concerns of our region. As funding for vital programs, including health care, education and transportation, is based on census data, it is critical to have a complete and accurate count of the number of people living in our area - an opportunity that only comes once every 10 years. It has never been easier to respond on your own, whether online, over the phone or by mail—all without having to meet a census taker. Visit www dot count me twenty twenty dot ORG to learn more and take the census."



# Direct Mail Postcards Round 1

# EVERYONE COUNTS. EVERYONE BELONGS.

The government uses census data to decide how \$1.5 trillion is distributed every year to fund education, transportation, health care, social services and housing.

# YOUR PERSONAL INFORMATION IS 100% CONFIDENTIAL

Every person living at your address should be counted on the same census form regardless of their age or relationship to you. Don't forget children under five or the people living in accessory dwelling units!





### TODOS CONTAMOS. TODOS SOMOS PARTE DE LA COMUNIDAD.

El gobierno utiliza los datos del censo para decidir cómo se distribuyen en el país \$1,500 trillones de dólares cada año para financiar escuelas, transporte, atención médica, servicios sociales y vivienda.

### SU INFORMACIÓN PERSONAL ES 100% CONFIDENCIAL.

Cada persona que viva en su domicilio debe incluirse en el mismo formulario de censo, independientemente de su edad o relación con usted. iNo se olvide de los bebés o las personas que viven en unidades separadas de la casa!

### 人人参与。人人受益。

政府需要使用人口普查数据来决定 每年 1.5 万亿资金的用途,从而为教 育、交通、医疗健康、社会服务和住 房提供资助。



### 您的个人信息将被完全保密。

与您居住在同一地址的每个人均应 计入同一份人口普查表而不受年龄 或与您关系的限制。五岁以下儿童 或居住配套住宅(ADU)的人员也包 括在内!







TAKE THE 2020 CENSUS TODAY FROM YOUR HOME! ONLINE: MY2020CENSUS.GOV PHONE: 844-330-2020

iRESPONDA AL CENSO 2020 HOY DESDE SU CASA! EN LÍNEA: MYZOZOCENSUS.GOV TELÉFONO: 844-468-2020

在家参与 2020 人口普查! 网址: MY2020CENSUS.GOV 电话: 844-391-2020

### Round 2

# EVERYONE COUNTS. EVERYONE BELONGS.

The government uses census data to decide how \$1.5 trillion is distributed every year to fund education, transportation, health care, social services and housing.

# YOUR PERSONAL INFORMATION IS 100% CONFIDENTIAL

Every person living at your address should be counted on the same census form regardless of their age or relationship to you. Don't forget children under five or the people living in accessory dwelling units!





### TODOS CONTAMOS. TODOS SOMOS PARTE DE LA COMUNIDAD.

El gobierno utiliza los datos del censo para decidir cómo se distribuyen en el país \$1,500 trillones de dólares cada año para financiar escuelas, transporte, atención médica, servicios sociales y vivienda.

### SU INFORMACIÓN PERSONAL ES 100% CONFIDENCIAL.

Cada persona que viva en su domicilio debe incluirse en el mismo formulario de censo, independientemente de su edad o relación con usted. iNo se olvide de los bebés o las personas que viven en unidades separadas de la casa!

### 人人参与。人人受益。

政府需要使用人口普查数据来决定 每年 1.5 万亿资金的用途,从而为教 育、交通、医疗健康、社会服务和住 房提供资助。





### 您的个人信息将被完全保密。

与您居住在同一地址的每个人均应 计入同一份人口普查表而不受年龄 或与您关系的限制。五岁以下儿童 或居住配套住宅(ADU)的人员也包 括在内!



SAN DIEGO AND IMPERIAL COUNTIES CENSUS OUTREACH COALITION







TAKE THE 2020 CENSUS TODAY FROM YOUR HOME! ONLINE: MY2020CENSUS.GOV PHONE: 844-330-2020

iRESPONDA AL CENSO 2020 HOY DESDE SU CASA! EN LÍNEA: MY2020CENSUS.GOV TELÉFONO: 844-468-2020

在家参与 2020 人口普查! 网址: MY2020CENSUS.GOV 电话: 844-391-2020

# Week of Action Campaign with the Union-Tribune









# ICOMPLETA EL CENSO AHORA! TODOS CUENTAN.

2020Census.gov/es | #COUNTME2020









### **Flyers**







# BE COUNTED IN 2020. 844-330-2020 2020CENSUS.GOV

IT'S NOT TOO LATE
TO BE COUNTED.
TAKE THE CENSUS NOW!

From schools, to transportation, to representation in Congress, your participation can shape the future of the San Diego region for the next 10 years.

# YOU COUNT. YOUR INFORMATION IS SAFE.

By law, the U.S. Census Bureau cannot share the data with immigration or law enforcement agenices or allow it to determine eligibility for government benefits.



# Scan to Take the Census!

# HÁGASE CONTAR EN 2020. 844-468-2020 2020CENSUS.GOV/ES

NO ES DEMASIADO TARDE PARA SER CONTADO. ¡COMPLETE EL CENSO AHORA!

Su participación puede ayudar a dar forma al futuro de la región de San Diego en áreas tales como educación, transporte y representación en el congreso para los próximos 10 años.

### USTED CUENTA. SU INOFORMACIÓN ESTÁ SEGURA.

Por ley, la Oficina de Censos de los EE. UU. no puede compartir la información con las agencias de inmigración o del orden público, ni permitirá que tal información se use para determinar la elegibilidad para beneficios del gobierno.

# #2020Census #CaliforniaForAll #BeCounted

# 参加2020年人口普查。 844-391-2020 2020CENSUS.GOV/ZH-HANS

### 马上参加人口普查! 现在还不算晚。

从学校教育到交通运输乃至国会议员,您的参与将塑造圣地亚哥地区的 未来10年。

您的意见至关重要。您的信息是安全的。

根据法律规定,美国人口普查局不得 与移民局或执法机构共享人口普查数 据,也不允许其决定是否有资格享受 政府福利。







# HÃY THAM GIA TRONG NĂM 2020. 844-461-2020 2020CENSUS.GOV/VI

CHƯA QUÁ MUỘN ĐỂ THAM GIA. HÃY THỰC HIỆN CUỘC ĐIỀU TRA DÂN SỐ NGAY!

Từ các trường học, phương tiện giao thông, đến đại biểu Quốc hội, việc bạn tham gia có thể giúp định hình tương lai của khu vực San Diego trong 10 năm tới.

## BẠN ĐÓNG VAI TRÒ QUAN TRỌNG. THÔNG TIN CỦA BẠN ĐƯỚC BẢO VÊ AN TOÀN.

Theo luật pháp, Cục Điều tra Dân số Hoa Kỳ không được phép chia sẻ dữ liệu với các cơ quan di trú hoặc hành pháp hay cho phép các cơ quan đó xác định tình trạng đủ điều kiện để nhận trợ cấp từ chính phủ.





# MAPABILANG SA 2020. 844-478-2020 2020CENSUS.GOV/TL

HINDI PA HULI PARA MAPABILANG. GAWIN ANG SENSUS NA ITO NGAYON!

Mula sa mga paaralan, hanggang sa transportasyon, hanggang sa representasyon sa Kongreso, ang inyong pakikilahok ay huhubog sa kinabukasan ng rehiyon ng San Diego para sa susunod na 10 taon.

# KABILANG KA. LIGTAS ANG IMPORMASYON MO.

Ayon sa batas, hindi maaaring ibahagi ng U.S. Census Bureau ang datos sa imigrasyon o mga ahensiyang nagpapatupad ng batas o pahintulutan ito na magpasya na maging karapat-dapat para sa mga benepisyo ng gobyerno.



# شارك في تعداد 2020. 844-416-2020 2020CENSUS.GOV/AR

لم يفت الوقت بعد لتشارك في التعداد. شارك في تعداد السكان الآن!

بمشاركتك في التعداد ستساهم في رسم ملامح مستقبل منطقة سان دييغو في العشر سنوات المقبلة بداية من المدارس ووسائل المواصلات وحتى التمثيل في الكونجرس.

> لك دور مهم. بياناتك في آمان.

هوجب القانون، لا يستطيع مكتب التعداد السكاني الأمريكي مشاركة البيانات مع وكالات الهجرة أو السلطات التنفيذية؛ أو السماح لهم باستخدام هذه البيانات في تحديد أهلية استحقاق الإعانات الحكومية.





